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7 IN THE UNITED STATES DISTRICT COURT
8 FOR THE DISTRICT OF ARIZONA

9 United States of America,
10 Plaintiff,
11 vs.
12 Thomas Mario Costanzo,
13 Defendant.
14

CR-17-585-01-PHX-GMS

**OBJECTION TO THE OFFENSE
LEVEL CALCULATION SET FORTH
IN THE DRAFT PRESENTENCE
INVESTIGATION REPORT**

15 Defendant, Thomas Mario Costanzo, through undersigned counsel, hereby submits
16 his objections to the offense level calculation set for the in the draft Presentence
17 Investigation Report (PSR). Mr. Costanzo respectfully requests that this Court sustain his
18 objections to the following:

19 **OBJECTION #1: The PSR’s calculation of laundered proceeds for which Mr.**
20 **Costanzo is accountable is incorrect.** The PSR incorrectly calculates that Mr. Costanzo
21 “is accountable for laundering proceeds in the total amount of \$210,700.” (PSR ¶¶ 26, 33).
22 The PSR does not explicitly provide how this amount was arrived at, but it appears this
23 incorrect calculation includes the following erroneous additions, listed below in subparts
24 (A) and (B):

25 **A. \$46,000 in uncharged bitcoin trades are erroneously included in the PSR’s**
26 **calculation of laundered proceeds.**

27 This amount is comprised of (1) \$16,000 in uncharged bitcoin exchanges with
28 UCAs (PSR ¶¶ 10, 19, 20), and (2) an uncorroborated estimate provided by a drug-

1 trafficker-turned-informant that s/he purchased a total of \$30,000 worth of bitcoin from
2 Mr. Costanzo in 2015 and 2016 (PSR ¶ 16).

3 **i. The \$16,000 in uncharged bitcoin trades conducted by undercover**
4 **agents (UCAs) with Mr. Costanzo does not qualify as laundered**
5 **proceeds.**

This disputed amount is comprised of:

- 6 • A \$2,000 exchanged by UCA1 with Mr. Costanzo on March 20, 2015 (PSR ¶ 10);
- 7 • A \$2,000 exchanged by UCA3 with Mr. Costanzo on September 14, 2016 (PSR
8 ¶ 19);
- 9 • A \$12,000 exchanged by UCA3 with Mr. Costanzo on November 16, 2016 (PSR
10 ¶ 20).

11 **1. FACT: Peer-to-peer bitcoin trading is not illegal.**

12 Owning/selling/buying/investing in bitcoin is not *per se* illegal. Peer-to-peer bitcoin
13 trading is not *per se* illegal. Both of these propositions were asserted and confirmed in
14 pretrial litigation and at trial via the testimony of government witnesses SA Fleischmann
15 and SA Ellsworth.

16 **2. FACT: UCA1 and UCA3 testified that they each waited before**
17 **introducing their fictional involvement in drug trafficking to**
18 **Mr. Costanzo.**

18 At trial, the testimony of UCA1 and UCA3 revealed that each first sought to
19 establish a rapport with Mr. Costanzo prior to introducing the fiction of being drug
20 traffickers and seeking to use drug proceeds to purchase bitcoin.

21 **3. FACT: UCA1 did not represent that funds exchanged for**
22 **bitcoin in March 2015 were proceeds of a SUA.**

22 In the case of UCA1, the subject of drug trafficking was not introduced until the
23 May 2015 exchange (PSR ¶ 11); no mention of drug trafficking was made in the initial
24 \$2,000 exchange in March 2015 (PSR ¶ 10).

25 The March 2015 exchange is therefore not an exchange involving funds represented
26 by law enforcement to be proceeds of a SUA and therefore does not qualify as laundered
27 proceeds for purposes of guidelines calculation.

1 **4. FACT: UCA3 did not represent that funds exchanged for**
2 **bitcoin in September and November of 2016 were proceeds of**
3 **a SUA.**

4 UCA3 also waited to introduce the SUA element; it was not until his/her third
5 exchange with Mr. Costanzo, in February 2017, that UCA3 announced the money was
6 proceeds of cocaine (PSR ¶ 23). No mention of this element was made in the two exchanges
7 that occurred in the Fall of 2016 (PSR ¶¶ 19, 20).

8 Therefore, both 2016 exchanges conducted by UCA3 with Mr. Costanzo did not
9 involve funds represented by law enforcement to be proceeds of a SUA and do not qualify
10 as laundered proceeds for purposes of guidelines calculation.

11 **ii. The unverified \$30,000-worth of bitcoin allegedly purchased from**
12 **Mr. Costanzo over the course of 14 months, divided among an**
13 **estimated 10 occasions by a government witness and cooperator (PSR**
14 **¶ 16). This disputed amount lacks sufficient indicia of accuracy and**
15 **reliability to support inclusion in the laundered proceeds calculation.**

16 **1. FACT: No independent corroboration of the estimated funds**
17 **exchanged for bitcoin with Mr. Costanzo by government**
18 **informant.**

19 Aside from the word of a drug trafficker-turned-informant, no evidence has been
20 disclosed that independently corroborates the \$30,000 estimate provided.

21 **2. FACT: No evidence that the drug-trafficker-turned-**
22 **informant disclosed the nature of his business to Mr. Costanzo.**

23 In government disclosures and at trial, the drug-trafficker-turned-informant testified
24 that s/he did not disclose the true nature of his/her business to Mr. Costanzo over the course
25 of his/her dealings with him. *See, e.g.*, Exhibit A, Informant ROI, May 11, 2017, at Bates
26 70 (“[Informant] stated that s/he never told Morpheus what the Bitcoins were going to be
27 used for.”) (Filed separately under seal).

28 **3. LAW: Absent corroboration and/or other indicia of reliability,**
 the drug trafficker-turned-informant’s estimate of \$30,000
 cannot be relied upon to increase Mr. Costanzo’s offense level.

 Evidence of other allegedly criminal conduct not resulting in a conviction or
sentence qualifies as information that may be considered by a sentencing court. *United*
States v. Weston, 448 F.2d 626, 633 (9th Cir. 1971); cert. denied, 404 U.S. 1061 (1972).

1 *See also, United States v. English*, 421 F.2d 133 (9th Cir. 1970)(dictum); *Austin v. United*
2 *States*, 408 F.2d 808 (9th Cir. 1969). A criminal sentence cannot be predicated on false
3 information without violating due process. *Townsend v. Burke*, 334 U.S. 736, 740-41
4 (1948). *See also United States v. Tucker*, 404 U.S. 443 (1972). Information that is
5 unreliable or of questionable accuracy cannot serve as the basis for imposition of a greater
6 sentence. *Weston*, 448 F.2d at 634.

7 In a 2017 free talk, a criminal defendant, facing serious federal charges for
8 international drug trafficking on dark nets, recalled his peer-to-peer interactions with Mr.
9 Costanzo in 2015 and 2016. Exhibit A. While the defense does not dispute that Mr.
10 Costanzo traded bitcoin with the informant, the defense challenges: (1) Mr. Costanzo's
11 knowledge of the extent of the informant's nefarious dealings, given the informant told
12 government agents s/he never told Mr. Costanzo about these activities, Exhibit A; and (2)
13 the accuracy and reliability of the uncorroborated figures provided by the informant.
14 Setting aside the issue of whether or not Mr. Costanzo was aware of the informant's
15 activities as regards his/her bitcoin purchases, the informant's word alone lacks the
16 necessary indicia of reliability and accuracy required prior to inclusion in the calculation
17 of laundered proceeds.

18 **B. \$137,000 in charged bitcoin trades attributable to sentencing**
19 **entrapment and/or manipulation and thus should not be included in the**
20 **laundered proceeds calculation.**

21 The charged bitcoin trades conducted subsequent to March of 2016 by the Drug
22 Enforcement Administration (DEA) (i.e., Counts 6 and 7 of the superseding indictment, as
23 well as uncharged purchases made in the course of the DEA investigation) are attributable
24 to and the result of sentencing entrapment and/or manipulation by the government and thus
25 should not be included in the laundered proceeds calculation (PSR ¶¶ 23, 24, 26, 33).

26 **i. FACTS: The unnecessarily lengthy investigation pursued by the IRS**
27 **and DEA in the instant case served no end but increase Mr.**
28 **Costanzo's sentencing exposure by encouraging him to engage in**
exchanges he was incapable of satisfying alone.

1 The instant case involved a 25-month investigation, initiated by the IRS in late 2014
2 and turned over to the DEA in 2016. At trial, IRS agents testified as to the objectives of the
3 investigation, which are also reflected in agency operational plans. In pertinent part, the
4 objectives were: (1) to determine whether Mr. Costanzo and/or his associates (i.e., Dr.
5 Steinmetz) would conduct bitcoin exchanges in excess of \$10,000; (2) if so, whether or not
6 Mr. Costanzo and/or his associates (i.e., Dr. Steinmetz) would file currency transaction
7 reports (CTRs) for said exchanges; and (3) whether Mr. Costanzo and/or his associates
8 (i.e., Dr. Steinmetz) would conduct the subject exchanges even after being informed that
9 the funds were proceeds of a SUA. *See, e.g.*, Exhibit B, IRS Operational Plan, November
10 21, 2015 (redacted).

11 Government disclosures demonstrate that by the close of 2015, the IRS investigation
12 had met all but one of its objectives. Specifically: (1) UCAs succeeded in conducting two
13 bitcoin exchanges with Mr. Costanzo for sums in excess of \$10,000; (2) it did not appear
14 that Mr. Costanzo had filed a CTR for either exchange pursuant to federal regulations for
15 financial institutions; (3) Mr. Costanzo proceeded with bitcoin exchanges even after UCAs
16 claimed their funds were drug proceeds. *Id.* Notably, Counts 3, 4, and 5—as well as
17 dismissed Counts 1 and 2—of the superseding indictment reflect the fruit of the IRS portion
18 of the investigation.

19 Dr. Steinmetz was identified as an associate of Mr. Costanzo by the IRS in 2015.
20 Exhibit B. UCA1 first conducted a small bitcoin exchange with Dr. Steinmetz at the
21 November 21, 2015 bitcoin meetup. Exhibit C, IRS MOA, November 21, 2015. UCA1
22 then arranged another meeting with Dr. Steinmetz, alone, under the auspices of conducting
23 a \$20,000 bitcoin exchange. *See* Exhibit D, IRS MOA, March 8, 2016 (redacted). When
24 UCA1 claimed the cash he brought to exchange was drug proceeds, Dr. Steinmetz “refused
25 to do the trade and explained that because he now knew it was drug proceeds, he couldn’t
26 do it because it would be money laundering under federal laws.” *Id.*

1 Active DEA involvement in the investigation began months later, in September of
2 2016. *See* Exhibit E, DEA ROI, September 14, 2016 (filed separately under seal).¹ The
3 only differences: a new UCA and much higher dollar amounts, as reflected in Counts 6 and
4 7 of the superseding indictment. Purportedly, the DEA’s goal was to corner Dr. Steinmetz,
5 as he was believed to be the “source of supply” for Mr. Costanzo’s larger bitcoin
6 exchanges. *See, e.g.*, Exhibit C. But rather than pursue an operational plan that might
7 accomplish that end, the DEA kept sending UCA3 out to meet with Mr. Costanzo in strip
8 malls. Needless to say, Dr. Steinmetz was not caught by the DEA’s instant replay of the
9 IRS investigation. Moreover, Dr. Steinmetz’s response to IRS UCA1 in March 2016 told
10 the IRS and the DEA all they needed to know: Steinmetz won’t bite, but we can use
11 Costanzo for practice. Exhibit D. That is precisely what the DEA did.

12 **ii. LAW: Sentencing entrapment.**

13 Sentencing entrapment occurs “when a defendant is predisposed to commit a lesser
14 crime, but is entrapped by the government into committing a crime subject to more severe
15 punishment.” *United States v. Biao Huang*, 687 F.3d 1197, 1202 (9th Cir. 2012)(citing
16 *United States v. Mejia*, 559 F.3d 1113, 1118 (9th Cir.2009)). The defense of sentencing
17 entrapment serves to prevent the government from “ ‘structur[ing] sting operations in such
18 a way as to maximize the sentences imposed on defendants' without regard for the
19 defendant's culpability or ability to commit the crime on his own.” *Id.* at 12012-03 (citing
20 *United States v. Schafer*, 625 F.3d 629, 640 (9th Cir.2010) (quoting *United States v.*
21 *Staufer*, 38 F.3d 1103, 1107 (9th Cir.1994)).

22 A defendant “bears the burden of proving sentencing entrapment by a
23 preponderance of the evidence.” *Id.* (citing *United States v. Parrilla*, 114 F.3d 124, 127
24 (9th Cir.1997)). Specifically, the defendant must show he was predisposed to commit only

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26 ¹ While government disclosures indicate the actual date for DEA case initiation in this
27 investigation was March 1, 2016, no contact or surveillance was conducted by the DEA
28 in this case prior to September 14, 2016.

1 a lesser crime, *Staufer*, 38 F.3d at 1108, i.e., that he lacked the intent and capability to
2 produce the larger quantity of drugs, *Mejia*, 559 F.3d at 1118; *United States v. Naranjo*, 52
3 F.3d 245, 250 n. 13 (9th Cir.1995); *see also United States v. Si*, 343 F.3d 1116, 1128 (9th
4 Cir.2003) (explaining that a defendant must show the government engaged in “outrageous
5 official conduct which caused the individual to commit a more significant crime”). The
6 district court must make express factual findings regarding whether the defendant has met
7 his burden. *United States v. Riewe*, 165 F.3d 727, 729 (9th Cir.1999) (per curiam).

8 Where a sentencing court determines that a defendant has met his burden of proof,
9 the court ordinarily may grant a downward departure from the applicable sentencing range.
10 *Id.* In reverse sting cases, the Ninth Circuit has held that given the control exercised by the
11 government over the operation, “a defendant need only show a lack of intent *or* a lack of
12 capability to establish sentencing entrapment.” *United States v. Yunan-Hernandez*, 712
13 F.3d 471, 476 (9th Cir. 2013)(emphasis in original).

14 iii. ARGUMENT: Sentencing entrapment.

15 Discussions of sentencing entrapment in the case law focus on reverse narcotics
16 stings where government agents determine the quantities involved in a manner that drives
17 up statutory and guideline sentences. *See, e.g., Biao Huang*, 687 F.3d at 1202. However,
18 the circumstances of these reverse sting narcotics cases is more than analogous to the
19 instant money laundering sting case as the quantities here—of cash rather than drugs—
20 were controlled entirely by the government. It is thus the position of the defense that the
21 standard set in *Yunan-Hernandez*, that “a defendant need only show a lack of intent or a
22 lack of capability to establish sentencing entrapment.” is properly applicable in the instant
23 money laundering case.

24 Throughout the investigation of the instant case, Mr. Costanzo was very open with
25 UCAs. In recorded meetings played for the jury at trial, he explained that if he did not have
26 enough bitcoin to complete an exchange, he would borrow bitcoin from a friend. That is,
27 he was not capable on his own of satisfying the larger exchanges pushed by UCAs.

28

1 Moreover, the IRS investigation revealed that this friend was Dr. Steinmetz.
2 Nonetheless, UCA3, driving for the \$30,000 and \$107,000 exchanges, pushed Mr.
3 Costanzo beyond his capabilities. This lack of capability meets the standard necessary to
4 establish sentencing entrapment by a preponderance of the evidence in the instant case.
5 Thus, a downward variance nullifying the effect of this \$137,000 on Mr. Costanzo's
6 guideline calculation is appropriate and necessary.

7 **iv. LAW: Sentencing manipulation.**

8 Sentencing manipulation occurs “when the government increases a defendant's
9 guideline sentence by conducting a lengthy investigation which increases the number of
10 drug transactions and quantities for which the defendant is responsible.” *United States v.*
11 *Boykin*, 785 F.3d 1352, 1360 (9th Cir. 2015) (citing *United States v. Torres*, 563 F.3d 731,
12 734 (8th Cir.2009)). “[W]hat sets ‘sentencing entrapment’ apart from ‘sentencing
13 manipulation’ is that, in the latter, ‘the judicial gaze should, in the usual case, focus
14 primarily—though not necessarily exclusively—on the government's conduct and
15 motives.’ *Id.* (citing *United States v. Fontes*, 415 F.3d 174, 181–82 (1st Cir.2005)). To
16 prove sentencing manipulation, a defendant must show “that the officers engaged in the
17 later drug transactions solely to enhance [the defendant's] potential sentence.” *Id.* (citing
18 *Torres*, 563 F.3d at 734). If a court finds sentencing manipulation, a downward departure
19 should be applied to the guidelines range, “since such manipulation artificially inflates the
20 offense level by increasing the quantity of drugs included in the relevant conduct.” *Id.*

21 **v. ARGUMENT: Sentencing manipulation.**

22 Discussions of sentencing manipulation in the case law focus on reverse narcotics
23 stings where government agents determine the quantities involved in a manner that drives
24 up statutory and guideline sentences. *See, e.g., Boykin*, 785 F. 3d at 1360-63. Courts have
25 found that downward departure may be appropriate pursuant to Application Note 5 of
26 §2D1.1 where facts and circumstances created and/or controlled by the government unduly
27 and unnecessarily increased sentencing exposure. *Id.* (discussing cases).

1 The circumstances under which a court may find sentencing manipulation in a
2 narcotics investigation are present in the instant case. Thus, it is advanced that this concept
3 is applicable to the facts of the instant case and a downward variance may be appropriate,
4 notwithstanding the fact that the area is money laundering rather than narcotics.

5 Here, the IRS initiated an investigation. Objectives were set and met: the agency
6 had all it needed to proceed to the grand jury against Mr. Costanzo by the close of 2015.
7 In the first quarter of 2016, the IRS hit a dead end with Dr. Steinmetz when he told UCA1
8 in no uncertain terms that he would not exchange bitcoins for drug money *because he knew*
9 *doing so would violate federal law*. The trouble with stopping at that juncture: the
10 laundered proceeds totaled only \$27,700 at the close of 2015. Enter the DEA.

11 The DEA portion of the investigation mirrored that of the IRS: a UCA contacted
12 and arranged meetings with Mr. Costanzo, notwithstanding the fact that it had been
13 demonstrated in the IRS investigation that Dr. Steinmetz, the self-described bitcoin
14 wholesaler, would meet with individuals in his home to exchange bitcoin (and UCA1 had
15 done just that in March of 2016. That is to say: there was no need for the DEA to continue
16 to use Mr. Costanzo as a middleman; they could have gone straight to the source had that
17 been their object. It was not.

18 Moreover, while narcotics trafficking was the SUA selected by IRS UCAs, this
19 fiction was the sole connection to narcotics trafficking in the instant case. As such, this was
20 not a case that would be in the purview of the DEA; there was no real world correlation to
21 real drug trafficking that would call for that agency's involvement.²

22 Finally, it was clear after UCA1's March 8, 2016 operation that Dr. Steinmetz, the
23 second target of the investigation, would not accept funds characterized as drug money.
24 The only reason to drag the investigation out another 13 months was to increase the

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26 ² While the government will doubtless point to evidence of Mr. Costanzo's recreational
27 drug use, such miniscule amounts are typically handled by the local police, not a federal
28 task force. The DEA's involvement in this case is the very embodiment of overkill.

1 laundered proceeds amount from \$27,700 at the close of the IRS portion of the
2 investigation, to a more respectable \$157,700. Based on this clear case of sentencing
3 manipulation, a downward variance is appropriate and necessary to nullify the effect of
4 this sentencing manipulation on Mr. Costanzo's guideline calculation.

5 **C. CONCLUSION: Correct calculation of laundered proceeds: \$27,700**

6 Based on all the above, it is the position of the defense that the correct amount for
7 purposes of determining the base offense level in this case is \$27,700, not \$210,700 (the
8 amount urged by the PSR), or \$157,700 (the total amount for the charges of conviction).
9 Twenty-seven thousand seven hundred dollars is the amount of cash that UCAs working
10 for the Internal Revenue Service (IRS) exchanged for bitcoin with Mr. Costanzo *after*
11 representing that their funds offered were proceeds of a specified unlawful activity (PSR
12 ¶¶ 11, 14, 15). The correct base offense level is therefore 12, not 18.

13 **OBJECTION #2: Evidence is insufficient to support enhancement for being "in the**
14 **business of laundering funds.** The PSR incorrectly applies a 4-level enhancement on the
15 theory that Mr. Costanzo "was in the business of laundering funds" pursuant to U.S.S.G.
16 § 2S1.1(b)(2)(c) (PSR ¶ 35).

17 **A. FACTS: The PSR recommends the enhancement for "being in the business**
18 **of laundering funds" yet offers no facts or analysis to justify this conclusion.**

19 The PSR simply applies the 4-level enhancement for being "in the business of
20 laundering funds" without providing any explanation or rationale for that conclusion (PSR
21 ¶ 35). The 25-month investigation of Mr. Costanzo revealed that he is a "retail" bitcoin
22 trader. He was surveilled meeting with individuals at cheap restaurants all across the valley,
23 and publicly advertised his willingness to conduct bitcoin trades large and small.

24 Over the course of the 25-month investigation, the government was finally able to
25 identify one individual who claimed to use the bitcoin he purchased from Mr. Costanzo to
26 buy drugs on dark net sites; but that individual never told Mr. Costanzo of his/her intent to
27 use the bitcoin in that manner. Exhibit A at Bates 70. Finally, evidence from surveillance
28 and the executed search warrant revealed, at trial, that Mr. Costanzo was a man of very
modest means both before and at the time of his arrest. That is, not someone who appeared

1 to have generated a lot of money trading bitcoin generally speaking, the entire question of
2 revenues from laundering aside.

3 It is also noted that government counsel advised that it provided the PSR writer with
4 a recommended guideline calculation when the draft offense conduct was provided, *see*
5 Dkt. #205. The government’s computation also includes the challenged enhancement. *See*
6 Exhibit F, USAO Offense Level Computation, disclosed May 30, 2018.

7 **B. LAW: Analysis and justification required to support enhancement for**
8 **being “in the business of money laundering.”**

9 First, the government bears the burden of proof when it seeks sentence
10 enhancements. *United States v. Ameline*, 409 F.3d 1073, 1086 (9th Cir. 2005)(citing *United*
11 *States v. Howard*, 894 F.2d 1085, 1089 (9th Cir. 1990). It is assumed the government also
12 will seek this enhancement, given it is included in the draft calculation submitted to the
13 PSR writer. Exhibit F. At this point however, the burden is not met.

14 Application Note 4(A) to § 2S1.1 provides that the “totality of the circumstances”
15 is to be considered in determining whether this enhancement applies. Also provided are a
16 series of factors for consideration:

- 16 (i) Whether the defendant regularly engaged in laundering funds;
- 17 (ii) Whether the defendant engaged in laundering funds during an extended period
18 of time;
- 19 (iii) Whether the defendant engaged in laundering funds from multiple sources;
- 20 (iv) Whether defendant generates a substantial amount of revenue in return for
21 laundering funds;
- 22 (v) Whether defendant had sustained prior convictions related to money laundering
23 or international financial transactions;
- 24 (vi) If defendant made statements as regards items (i)-(v) during the course of an
25 undercover government investigation.

26 § 2S1.1, Application Note 4(B); *see also United States v. Lucena-Rivera*, 750 F.3d 43, 52
27 (1st Cir. 2014).

1 It does not appear the Ninth Circuit has considered this issue, but other circuits have
2 opined on the question. For instance, a 2015 unpublished Fifth Circuit opinion concluded
3 that the enhancement was improper where the defendant, Mr. Delgado, only attempted to
4 be in the business of laundering funds but was not actually in such business. *United States*
5 *v. Delgado*, 608 F. App'x. 230, 235-36 (5th Cir. 2015). In so concluding, the Court
6 considered the factors set forth in the Application Note 4(B) of § 2S1.1 and observed that
7 despite his own best efforts, Delgado did not regularly engage in laundering funds, that
8 there was no evidence of multiple sources, or that he obtained substantial revenue from
9 money laundering. *Id.* The Court thus distinguished the situation before it from one where
10 the enhancement would apply: Delgado “regularly *presented himself* as an individual in
11 the business of laundering funds,” but evidence failed to show that he was someone who
12 is in fact in the business of laundering funds. *Id.* (emphasis in original)

13 By way of contrast, the Fifth Circuit, in a 2013 unpublished opinion, found
14 application of the enhancement was proper in a case where evidence showed that the
15 defendant “regularly laundered money from numerous customers over the course of two
16 years, and...made a substantial amount of money doing so—earning \$638,000 on gross
17 sales of \$2.6 million.” *United States v. Arledge*, 524 Fed. App'x. 83, 88 (5th Cir. 2013).

18 The Eighth Circuit remanded to the District Court when the enhancement was
19 applied where significant questions remained regarding the actual amount of revenue
20 generated. *United States v. Mitchell*, 613 F.3d 862, 868-70 (8th Cir. 2010).

21 **C. ARGUMENT: To the extent that Mr. Costanzo was “in business,” his
22 business was trading bitcoin, not money laundering.**

23 The focus of the investigation conducted by the IRS and the DEA in the instant case
24 was not on the nature and content of Mr. Costanzo’s bitcoin trading, but rather on his
25 willingness to conduct transactions with UCAs under certain circumstances (e.g., for
26 amounts in excess of \$10,000, or after the UCA claims the funds are proceeds of drug
27 trafficking).

28 The government apparently stumbled upon an individual who purchased bitcoin
from Mr. Costanzo and turned out to actually be a drug dealer. Exhibit A. However, the

1 government did not pursue using this individual to shed more light on the questions that
2 need to be answered to properly determine the nature of Mr. Costanzo's trades with non-
3 UCAs as regards whether he was "in the business of money laundering." We have only the
4 evidence collected in the course of this case, which is insufficient to justify the
5 enhancement because the government's investigation never answered—or even sought to
6 answer—questions critical to the applicability of the challenged enhancement.

7 Information in the record and government disclosures reveals the following:

- 8 • Outside of the charged transactions with UCAs, there is no evidence that Mr.
9 Costanzo ever knowingly laundered funds at all. The government's informant said
10 s/he never told Mr. Costanzo the purpose of the bitcoins s/he purchased from him.
- 11 • Mr. Costanzo is a man of decidedly modest means: his apartment and its contents
12 were low-end, as was his phone and car. This together with his clear preference for
13 conducting bitcoin exchanges publicly in cheap restaurants and cafes suggests that
14 he was accustomed to dealing with much smaller amounts of cash than those pushed
15 by the UCAs. He was retail; money laundering, as demonstrated by the
16 government's investigation, is a wholesale operation.
- 17 • To the extent that Mr. Costanzo expressed enthusiasm and eagerness to work with
18 UCAs, even after the narcotics fiction was introduced, show that, like the defendant
19 in *Delgado*, he was at most *presenting* himself to be in the business, despite the fact
20 that he was not.

21 There is thus insufficient evidence to support a finding that Mr. Costanzo was in the
22 business of money laundering; the 4-level enhancement recommended in the PSR—and by
23 the government—is thus inapplicable. Further, if this Court sustains Mr. Costanzo's
24 objection to the enhancement for being in the business of money laundering, the
25 enhancement for sophisticated laundering is inapplicable per § 2S1.1(b)(3), which is
26 triggered only if (b)(2)(B) is found to apply.
27
28

1 **OBJECTION #3: Evidence insufficient to support enhancement for “sophisticated**
2 **laundrying.”** The PSR incorrectly applies a 2-level enhancement on the theory that Mr.
3 Costanzo’s offense involved “sophisticated laundrying” pursuant to U.S.S.G. § 2S1.1(b)(3)
4 (PSR ¶ 36).

5 **A. FACTS: The PSR recommends an enhancement for sophisticated**
6 **laundrying solely on the basis of the use of encryption technology.**

7 The PSR recommends the 2-level enhancement for “sophisticated laundrying”
8 because Mr. Costanzo used “encrypted applications” (PSR ¶ 35). No other justification or
9 rationale is provided. *Id.* It is also noted that this challenged enhancement was included in
10 the computation provided by the government to the PSR writer, along with the offense
11 conduct draft. Exhibit F; *see also* Dkt. #205.

12 **B. LAW: Analysis is necessary for the “sophisticated laundrying”**
13 **enhancement to be applied. Encrypted applications are not**
14 **“sophisticated” in this day and age, they are the norm.**

15 First, it is noted that the enhancement for sophisticated laundrying is inapplicable
16 unless the enhancement for being in the business of money laundrying is first found to
17 apply. *See* § 2S1.1(b)(3) (“If (A) subsection (b)(2)(B) applies; and (B) the offense involved
18 sophisticated laundrying, increase by 2 levels.”)

19 Second, § 2S1.1’s Application Note 5(A) notes that for purposes of the disputed
20 enhancement, “sophisticated laundrying” means “complex or intricate offense conduct
21 pertaining to the execution or concealment” of the offense. Further, in the typical case,
22 sophisticated laundrying involves use of one or more of the following:

- 23 (i) Fictitious entities;
- 24 (ii) Shell corporations;
- 25 (iii) Two or more levels (i.e., layering) of transactions, transportation, transfers,
26 or transmissions, involving criminally derived funds that were intended to
27 appear legitimate; or
- 28 (iv) Offshore financial accounts.

§ 2S1.1, Application Note 5(A).

1 Third, encryption and encrypted applications have become the norm in our society.
2 This reality was noted by the Supreme Court with respect to security features available on
3 cell phones, in its opinion finding a warrant is required prior to searching a cell phone. *See*
4 *Riley v. California*, 134 S. Ct. 2473 (2014).

5 The Ninth Circuit does not appear to have addressed this question. In considering
6 when laundering methods qualify as “sophisticated,” the Eighth and Fifth Circuits have
7 looked to Application Note 5(A). *See, e.g., United States v. Pizano*, 421 F.3d 707, 730-31
8 (8th Cir. 2005) (finding enhancement applied where defendant engaged in layering);
9 *United States v. Alaniz*, 726 F.3d 586, 625-26 (5th Cir. 2013) (same).

10 The Third and Sixth Circuits concluded that even where offense conduct did not
11 include any of the four methods set forth in Application Note 5(A), the enhancement was
12 applicable where the complexity and level of subterfuge involved were extensive. *See, e.g.,*
13 *United States v. Fish*, 731 F.3d 277, 279-81 (3d Cir. 2013)(affirming sentencing court’s
14 application of enhancement on finding “the offense conduct involved “...a long-running
15 scheme, ... [that] became difficult to uncover because it used multiple outlets for cash
16 exchanges...multiple couriers, multiple locations for the transactions[,] ... [,] there was an
17 effort made to evade detection because there [was] the use of codes and there [were]
18 electronic devices which had been changed and moved around, changing SIM cards, et
19 cetera, and we also know that the incoming cash necessarily originated from numerous
20 other accounts or sources.”); *United States v. Myers*, 854 F.3d 341, 358 (6th Cir. 2017),
21 cert. denied, 138 S. Ct. 638 (2018)(finding enhancement appropriate where defendant went
22 to great lengths to clone titles to stolen motor homes before selling them by posing as the
23 legitimate owner—conduct that separately qualified defendant for the sophisticated
24 laundering enhancement).

24 **C. ARGUMENT: Even if this Court concludes Mr. Costanzo was in the**
25 **business of money laundering, the means he used were not sophisticated.**

26 The instant case involved none of the typical attributes of sophisticated laundering
27 set forth in Application Note 5(A). Moreover, the encrypted applications used by Mr.
28 Costanzo—Trezor and Telegraph—are commonplace and publicly available. There is

1 simply not the presence of subterfuge that existed in the *Fish* and *Myers* cases. The simple
2 use of publicly available privacy enhancing tools is not criminal or “sophisticated” and
3 does not justify a more severe sentence.

4 Should this Court conclude Mr. Costanzo was not in the business of money
5 laundering, the sophisticated laundering enhancement is expressly inapplicable per
6 § 2S1.1(b)(3).

7 In the alternative, should this Court conclude that Mr. Costanzo was in the business
8 of money laundering, evidence is insufficient to support a further enhancement for
9 sophisticated laundering.

10 **OBJECTION #4: Mr. Costanzo has accepted responsibility for agreeing to engage in**
11 **bitcoin exchanges with UCAs after they claimed to be involved in a specified unlawful**
12 **activity.** The PSR incorrectly denies Mr. Costanzo a 2-level decrease for acceptance of
13 responsibility pursuant to U.S.S.G. § 3E1.1(a) (PSR ¶ 42).

14 **A. FACTS: The PSR offers no reasoning for its denial of a reduction for**
15 **acceptance of responsibility.**

16 The PSR repeats verbatim the first sentence of guidance provided in Application
17 Note 2 to § 3E1.1 but does not provide a rationale applying that aspect of the guidance to
18 the instant case in support of its recommendation to deny Mr. Costanzo a reduction for
19 acceptance of responsibility (PSR ¶ 42). The PSR specifically provides that acceptance of
20 responsibility has not been “clearly demonstrated,” yet also observes that Mr. Costanzo
21 was interviewed by Probation for the Presentence Investigation, during which interview,
22 he expressly recognized that it was wrong of him to proceed with the charged
23 interactions, and asserted that he will never repeat that conduct again (PSR ¶¶ 29,30).
24 Additionally, Mr. Costanzo has prepared a letter for this Court that elaborates more on
25 this topic. *See* Letters in Support of Thomas Costanzo, submitted under separate cover.

26 **B. LAW: Exercising one’s constitutional right to a jury trial does not**
27 **foreclose the possibility of a downward adjustment for acceptance of**
28 **responsibility.**

The second sentence of Application Note 2 to § 3E1.1 provides that “[c]onviction
by trial...does not automatically preclude a defendant from consideration” for a downward

1 adjustment for acceptance of responsibility. The Ninth Circuit has relied on this guidance
2 to find that if a defendant manifests “appropriate contrition, exercise of his constitutionally
3 protected rights cannot be held against him. *United States v. Cortes*, 299 F.3d 1030, 1038
4 (9th Cir. 2002)(citing *United States v. Vance*, 62 F.3d 1152, 1157 (9th Cir.1995). In
5 particular, a defendant is not required to forego his right to a trial by jury and plead guilty
6 in order to receive the acceptance of responsibility reduction. *Id.* Although a guilty plea is
7 undoubtedly significant evidence of an acceptance of responsibility, if a defendant
8 otherwise demonstrates sincere contrition, he remains eligible for the reduction. *Id.*

9 Application Note 2 also provide two circumstances where a defendant may clearly
10 demonstrate an acceptance of responsibility even though he exercised his constitutional
11 right to a trial: Where trial was pursued to assert and preserve issues that do not relate to
12 factual guilt (e.g., to make a constitutional challenge to a statute or a challenge to the
13 applicability of a statute to his conduct).” However, the Ninth Circuit has also concluded
14 that this short list of circumstances is not exhaustive, and reversed a District Court’s
15 conclusion that a defendant who proceeded was not eligible for acceptance of responsibility
16 where a constitutional challenge is not made. *Cortes* 299 F.3d at 1038-39 (citing *United*
17 *States v. McKinney*, 15 F.3d 849, 852 (9th Cir. 1994)(for the proposition that the list of
18 circumstances is not exhaustive), and *United States v. Ochoa-Gaytan*, 265 F.3d 837, 842
19 (9th Cir. 2001)(for the proposition that acceptance of responsibilities not foreclosed to
those who proceed to trial but do not bring a constitutional challenge)).

20 **C. ARGUMENT: Mr. Costanzo has clearly demonstrated acceptance of**
21 **responsibility and merits a 2-level downward adjustment.**

22 Mr. Costanzo’s letter to this Court, as well as his statements to Probation during his
23 Presentence Interview, demonstrate the transformative effect that proceedings in this case
24 have had on the way he looks at the legal system and what he sees as his role in society.
25 His letter is a genuine account of the effect that his legal journey in this case has had on
26 him. Moreover, this journey is one that would have been impossible without proceeding to
27 trial. The reason for this is that this process has demonstrated to Mr. Costanzo the value of
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1 our legal system in this country, and the dedication of all participants to the realization and
2 preservation of constitutional rights, in particular the rights of the accused.

3 Moreover, the theory of defense in this case is not one that contested the facts
4 presented, in particular the substance of hours of recorded interviews presented by the
5 government at trial. Rather, the theory of defense challenged the applicability of the law as
6 set forth in the charged to Mr. Costanzo.

7 With respect to the § 1956(a)(3)(B) charges, it is the position of the defense that
8 despite the fact that Mr. Costanzo accepted funds characterized as drug proceeds, he did
9 nothing to “conceal or disguise the nature, location, source, ownership or control of [that]
10 property.” This is because all he did was sell bitcoin; the mechanics of the interaction were
11 no different than they would have been for any bitcoin exchange. The fact that the
12 blockchain on which bitcoin relies is decentralized and thus difficult for the government to
13 supervise in the same way it supervises banks and other centralized financial institutions is
14 not the invention of Mr. Costanzo; it is, rather, the nature of this beast. Mr. Costanzo was
15 not convicted of any of the § 1956(a)(3)(C) charges filed against him in this case.

16 Mr. Costanzo has manifested “appropriate contrition” for the wrongfulness of his
17 acts and thus merits a 2-level downward adjustment pursuant to § 3E.1.1(a).

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CONCLUSION

Based on all the above, it is respectfully requested that this Court sustain all of Mr. Costanzo's objections to the draft PSR's guideline calculation.

Should this Court sustain all objections set forth in this filing, the Total Offense Level will be 16, not 30. With Mr. Costanzo's criminal history category of III, the recommended sentencing range is 27-33 months, rather than the PSR's recommended range of 121-151 months.

Respectfully submitted: July 5, 2018.

JON M. SANDS
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s/Maria Teresa Weidner
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Copy of the foregoing transmitted by ECF for filing July 5, 2018 to:

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