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9 UNITED STATES DISTRICT COURT
10 DISTRICT OF ARIZONA

11 United States of America,

12 Plaintiff,

13 v.

14 James R. Parker,

15 Defendant.
16

CR 10-757-01-PHX-ROS

TRIAL MEMORANDUM

17 The United States of America submits the following trial memorandum on legal issues that
18 may arise during the trial of this case.

19 Respectfully submitted this 21st day of May, 2012.
20

21 ANN BIRMINGHAM SCHEEL
Acting United States Attorney
22 District of Arizona

23 *s/Walter Perkel*

24 PETER SEXTON
WALTER PERKEL
25 Assistant U.S. Attorneys
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1 **I. FACTUAL BACKGROUND**

2 On June 8, 2010, a federal grand jury returned an Indictment against James R. Parker
3 (“defendant” or “defendant James Parker”) and Jacqueline L. Parker (“Jacqueline Parker”). (CR
4 1.) Defendant Parker was charged with four counts of Tax Evasion in violation of 26 U.S.C. §
5 7201, and four counts of making a False Statement in violation of 26 U.S.C. § 7206(1). (Id.)¹

6 **A. James and Jacqueline Parker.**

7 Defendant James Parker and his wife, Jacqueline Parker, have resided at 35802 North
8 Meander Way in Carefree, Arizona since 1998. (Trial Exhibits 115, 118, 164, 167-68.) They
9 have two sons, Samuel James Parker (“S. Parker”) (born December 24, 1982), and James Parker
10 Jr., and a daughter, Rachel T. Harris (“Harris”) (born September 14, 1977). (Trial Exhibits 162-
11 63.)

12 1. *The 1998 purchase of defendant’s residence located at 35802 North*
13 *Meander Way, Carefree, Arizona.*

14 On or about July 24, 1998, James and Jacqueline Parker purchased a home located at
15 35802 N. Meander Way, in Carefree, Arizona. (Trial Exhibits 115, 118, 164, 169.) They bought
16 the home for \$450,000. (Id.) The warranty deed for the property reflects that the property was
17 sold to Cornerstone Resource Trust, with Harris (formerly Rachel T. Parker”) and Lee O. Melby
18 as trustees, and defendant James R. Parker as trust manager. (Id.) Bowman & Associates
19 Insurance Agency facilitated defendant’s purchase of home owner’s insurance. (Trial Exhibits
20 177, 179-81.) Defendant made an initial deposit of \$75,000 towards the purchase of the home.
21 (Trial Exhibit 115,164.) The previous owner of the residence, a Robert W. Dietrich, loaned
22 defendant the remaining \$375,000 at annual interest rate of 7.5% to be repaid in monthly
23 installments. (Id.) The loan documents reflect that full payment on the balance of the loan to be
24 due July 24, 2003. (Id.)

25 ¹Jacqueline Parker was charged with two counts of making a False Statement in violation
26 of 26 U.S.C. § 7206(1). (CR 1.) Her case was severed from that of defendant James Parker.
27 (CR 88.)

1 2. *The establishment of Omega Construction, Inc.*

2 On September 15, 1999, Omega Construction, Inc. (“Omega”) was formed in the State of
3 Nevada. (Trial Exhibit 44.) State records reflect that defendant signed as the director, secretary,
4 and treasurer of the company. (Trial Exhibit 45.). The false financial statements submitted to
5 the IRS in 2004 and 2005 indicated that defendant was self-employed in real estate construction.
6 (Trial Exhibits 104, 106, 110, 111, 114.)

7 3. *Harris Bank Account, associated with Omega Construction, Inc.*

8 On October 29, 1999, defendant opened up a checking account at **Harris Bank** for Omega.
9 (Account 4810035). (Trial Exhibits 52-53.)

10 **B. Tax Years 1997-2002; May 2003 U.S. Tax Court Stipulation.**

11 1. *Defendant’s 1997 and 1998 Federal Tax Returns*

12 Defendant and his wife, Jacqueline Parker, jointly filed U.S. Income Tax Returns for tax
13 years 1997 and 1998. (Trial Exhibits 1-2, 11-12.) The 1997 and 1998 tax filings reported tax
14 liabilities of \$2,089 and \$7,967 respectively. (Id.) The 1997 tax return was filed on May 30,
15 1998, and the 1998 return was filed on October 17, 1999. (Trial Exhibit 1-2, 11-12.)

16 2. *1999 IRS Audit, Notice of Deficiencies, and Tax Court Petition.*

17 In 2001, subsequent to an audit initiated by the Internal Revenue Service (“IRS”), the IRS
18 determined that defendant owed \$320,155 in unpaid taxes for the 1997 calendar-year. (Trial
19 Exhibits 11, 32.) In 2002, the IRS determined defendant’s tax liability to be \$714,324 for 1998.
20 (Trial Exhibits 12, 33.) The IRS also calculated penalties and interest in the amounts of \$64,031
21 and \$130,434.91 respectively for the 1997 calendar-year (trial exhibit 32), and penalties and
22 interest of \$143,064 and \$258,362.19 respectively for 1998.(Trial Exhibit 33.)

23 On or about May 29, 2002, subsequent to the audit, the IRS issued and served defendant and
24 Jacqueline Parker a Notice Of Deficiency for the calculated 1997 tax liability, wherein the IRS
25 informed defendant that he owed \$320,155 in taxes and \$64,031 in penalties. (Trial Exhibit 34.)
26 On or about August 28, 2002, defendant filed a petition in U.S. Tax Court appealing the
27 1997 Notice of Deficiency. (Trial Exhibit 364.) The petition disputed the amount of tax, interest
28

1 and penalties that the IRS claimed defendant owed. (Id.)

2 On or about September 13, 2002, the IRS issued and served defendant and Jacqueline Parker
3 a second Notice Of Deficiency for the 1998 tax year, informing defendant and Jacqueline Parker
4 that they owed \$715,324 in taxes and \$143,064 in penalties. (Trial Exhibit 35.) On or about
5 December 12, 2002, defendant filed a second petition in U.S. Tax Court disputing the amount
6 of tax, interest and penalties that the IRS claimed defendant owed. (Trial Exhibit 364.)

7 3. *2003 Stipulated Tax Court Decisions*

8 On May 6, 2003, defendant entered into a stipulated agreement with the IRS in U.S. Tax
9 Court with regards to the 1998 tax liability. (Trial Exhibit 38.) The total deficiency agreed upon
10 was \$715,324, with an additional penalty of \$143,064. (Id.) On May 14, 2003, defendant entered
11 into a second agreement with regards to the 1997 tax liability. (Trial Exhibit 37.) The total
12 deficiency agreed upon for 1997 was \$320,155, with an additional \$64,031 in penalties. (Id.)

13 The 1997 and 1998 tax years are counts 1 and 2 of the Indictment. (CR 1.) As of July 20,
14 2010, the IRS still had not received any payments with regards to the 1997 and 1998 tax years.
15 (Trial Exhibit 11-12.)

16 4. *Defendant's 2001 and 2002 Federal Tax Returns.*²

17 On or about August 19, 2003, the IRS received defendant's jointly filed tax return for the
18 2002 calendar year. (Trial Exhibit 4.) Defendant reported a tax liability of \$12,331. (Id.) On or
19 about September 5, 2003, the IRS received defendant's jointly filed tax return for calendar year
20 2001. (Trial Exhibit 3.) Defendant reported a tax liability of \$13,924. (Id.)

21 As of July 20, 2010, the IRS has also not received any payments for these years. (Trial
22 Exhibits 15-16.). The 2001 tax year is count 3 of the Indictment; the 2002 tax year is count 4.
23 (CR 1.) On April 21, 2012, approximately one month before trial, defendant paid \$13,324
24 towards his 2001 tax liability (Trial Exhibit 545), and \$14,469 towards his 2002 tax liability.

25
26 ²For 1999 and 2000, defendants failed to timely file tax returns; the IRS again audited
27 defendants and assessed a substantial liability in excess of \$1.0 million, which defendants have
28 failed to pay. (Trial Exhibits 13-14.)

1 (Trial Exhibit 546.)

2 5. *IRS Collection Efforts (2004-2007)*

3 Subsequent to the U.S. Tax Court Decision, IRS revenue officers began the process of
4 attempting to collect the amount of tax liability owed by defendants. (Trial Exhibits 105; 445-
5 46, 448-60.) On February 4, 2004, IRS Revenue Officer, Paul Wedephol, met with defendant's
6 tax preparer and then power-of-attorney, Timothy Liggett. (Trial Exhibit 105, 446.) They
7 discussed the payment of taxes owed based on amounts previously stipulated to in U.S. Tax
8 Court.(Id.) Mr. Wedephol set a February 13, 2004 deadline, at which time he requested that
9 defendant provide him with a summary of his assets and income, start making partial payments
10 on unpaid taxes, and begin the process of obtaining a second loan against defendant's Carefree
11 residence as a way to meet his tax liability. (Id.)

12 On February 5, 2004, defendant's attorney, Greg Robinson, in the course of representing
13 defendant, wrote a letter to the IRS explaining that although defendant and his wife had agreed
14 to the tax court stipulation, they wanted to wait on filing an offer in compromise until after the
15 revenue agent had completed his audit. (Trial Exhibit 448.) He also stated that defendant was
16 interested in setting up an installment plan. (Id.) On February 12, 2004, the IRS asked that Greg
17 Robinson submit a form affirming that he also possessed defendant's power of attorney. (Trial
18 Exhibit 449.)

19 On February 12, 2004, the IRS sent, via certified mail, to defendant and Jacqueline Parker
20 a *Final Notice, Notice Of Intent To Levy And Notice Of Your Right To A Hearing*. (Trial Exhibits
21 105, 450.) In this letter, the IRS provided the amount of tax, interest, and penalties defendant
22 owed for tax years 1997, 1998, 2001, and 2002. (Id.) Defendant signed the certified mail
23 receipts. (Id.) Timothy Liggett was also provided a copy of the notice. (Id.)

24 On February 17, 2004, the IRS sent a *Notice Of Federal Tax Lien Filing* to Timothy Liggett,
25 which again listed the amount of tax owed for 1997, 1998, 2001, and 2002. (Trial Exhibit 36,
26 451.) On March 10, 2004, Gregory Robinson, responding on behalf of defendant, filed a
27 *Request for A Collection Due Process Hearing*. (Trial Exhibit 452.)

1 On June 8, 2004, the IRS informed defendant and Jacqueline Parker that the IRS had
2 received their request for a *Collection Due Process Hearing*, and that a hearing would be set to
3 discuss the collection process. (Trial Exhibit 454.) Subsequently, on August 10, 2004, the IRS
4 notified defendant and Jacqueline Parker that it had granted their request to withdraw their
5 request for the hearing. (Trial Exhibit 455.)

6 On September 10, 2004, Gregory Robinson informed the IRS that Timothy Liggett would
7 be resubmitting defendant's 2002 return as an amended return, wherein he would remove the
8 mortgage interest that had been previously deducted. (Trial Exhibit 456.)

9 As will be discussed in greater detail below, defendant then attempted to "compromise"
10 their unpaid tax liabilities with the IRS on three different occasions, each time signing IRS
11 documents under penalty of perjury. (Trial Exhibit 104.) On or about June 18, 2004, defendant
12 and Jacqueline Parker submitted their first joint "Offer In Compromise," and sought to eliminate
13 their collective \$1.7 million obligation through a one-time payment of \$130,000. (Id.) On
14 October 13, 2004, the IRS sent a letter to defendant that it had decided to reject defendant's first
15 offer. (Trial Exhibit 457.)

16 Again, on or about October 3, 2004, defendants again attempted to seek a second
17 "compromise" with the IRS through a one-time payment of \$130,000.00. (Trial Exhibits 106.)
18 The second offer was also rejected. (Trial Exhibit 105.)

19 On or about April 4, 2005, defendants, for the third time, attempted to seek a "compromise"
20 with the IRS for their unpaid tax liabilities. (Trial Exhibit 110-11.) This time they sought to
21 eliminate their collective \$1.7 million obligation through a one-time payment of \$450,000. (Id.)
22 The offer was rejected. (Trial Exhibit 105, 459.) The IRS sent a letter to defendant and
23 Jacqueline Parker informing them of its' decision. (Trial Exhibit 460.)

24 After the IRS turned down the previous offers of compromise, defendants, on or about
25 August 4, 2005, submitted a fourth set of false financial statements, which were signed under
26 penalty of perjury. (Trial Exhibit 114.) The defendants were now requesting that because of
27 their purported dire financial condition, they should be allowed to pay a monthly \$2,000
28

1 installment on their now approximately \$2.7 million tax liability. (Id.) This offer was again
2 rejected by the IRS. (Trial Exhibit 105.)

3 On November 27, 2007, the assigned revenue officers requested that a nominee lien be
4 placed on defendant's residence. (Trial Exhibit 445.)

5 **C. The Creation Of Nominee Entities**

6 Knowing that the IRS was determining that defendant owed substantial amounts in unpaid
7 taxes, penalties and interest, defendant began in 2002 to hide his assets and sources of income.
8 He concealed the source of a large land sale in Belize, placed assets in the names of other
9 partnerships and companies that he controlled as alter egos, paid debts through these nominee
10 entities and individuals, and submitted false financial statements to the IRS.

11 1. *The nominee entities created include:*

- 12 • ***Sunlight Financials, LLP.*** Sunlight Financial LLP ("Sunlight") was created on July 29,
13 2002 in the State of Arizona. (Trial Exhibit 42.) The partnership consisted of two partners,
14 Rachel Harris, defendant's daughter, and the ***Parker Children Irrevocable Trust***, with
15 Rachel Harris, listed as the trustee. (Id.) An address 615 Zuni Drive, Prescott, AZ 86303,
16 was listed for both partners. (Id.) Gregory Robinson, an attorney who represented
17 defendant, was listed as Sunlight's chief executive officer. (Id.) Sunlight has never filed a
18 tax return. (Trial Exhibits 24-25.)
- 19 • ***Parker Children Irrevocable Trust.*** Interestingly, the Certificate of Trust states that
20 defendant Parker and Jacqueline Parker established the trust on April 16, but the document
21 was not signed until August 11, 2005, and only filed with the Maricopa County Recorder
22 on September 15, 2005. 2002. (Trial Exhibit 122.) Though it is supposed to have been a
23 partner in Sunlight, this trust did not exist until after Sunlight was formed.
- 24 • ***Cimarron River Ranch, LLC.*** Cimarron River Ranch, LLC ("CRR") was created on April
25 21, 2004 in the State of Oklahoma. (Trial Exhibit 40.) Samuel Parker, defendant's son,
26 signed the registration documents as a member or manager of the company. (Id.) He was
27 only 21 years old at the time. Ed Stanley Manske ("Manske"), an attorney in Boise City, was
28

1 named an agent for the corporation. (Id.) CRR has never filed a tax return. (Trial Exhibits
2 26-27.)

- 3 • **Resorts Consulting Quorum**. Resorts Consulting Quorum LLP (“RCQ”) was formed on
4 January 26, 2005 in the State of Arizona. (Trial Exhibit 43.) Ralph David Robinson, the
5 now deceased brother of Gregory Robinson, who was the attorney representing defendant
6 during the IRS collection process, was named agent, and RCQ listed an address of 6040 N.
7 7th Street, #300, the same address associated with Gregory Robinson’s law practice. (Id.)
8 R.D. Robinson and Gila Shrimp LLP were named the general partners. (Id.) RCQ has never
9 filed a tax return. (Trial Exhibits 28-29.)
- 10 • **RSJ Investments, LLC**. RSJ Investments, LLC (“RSJ Investments”) was created on August
11 22, 2005 in the State of Oklahoma. (Trial Exhibit 41.) Again, similar to CRR, Samuel Parker
12 signed as the company’s member manager, and Manske was named the principal agent. (Id.)
13 RSJ has also never filed a tax return. (Trial Exhibit 30.)

14 2. *Bank accounts associated with the nominee entities include:*

- 15 • On May 7, 2003, a checking account, in the name of Sunlight, was opened up at American
16 Sterling Bank, now **Metcalf Bank** (account # 502030). (Trial Exhibits 67-68.) Defendant’s
17 sons, Samuel Parker and James Parker, signed the signature card. (Id.)
- 18 • On April 26, 2004, a checking account, in the name of CRR, was opened up at **First State**
19 **Bank** in Boise City, Oklahoma (account # 231142.) (Trial Exhibits 76-77.) Samuel Parker
20 and Rachel Harris both signed the signature card. (Id.)
- 21 • On January 24, 2005, a checking account, in the name of CRR, was opened up at First
22 National Bank of Tribune, Elkhart, Kansas, now **Colorado East Bank & Trust** (account #
23 1011331102.) (Trial Exhibits 69-70.) Roy Young, a rancher employed by defendant, signed
24 the signature card. (Id.)
- 25 • On January 31, 2005, a checking account, in the name of RCQ, was opened up at Bank One,
26 now an account of **JP Morgan Chase** (accounts 684215809 & 2722320401). (Trial Exhibits
27 60-61.) Ralph Robinson signed the signature card. (Id.)

- 1 • On August 26, 2005, a checking account, in the name of RSJ Investments, was opened up
2 at *First National Bank of New Mexico* (account # 106127). (Trial Exhibits 54-55.) Samuel
3 Parker and Rachel Harris signed the signature card. (*Id.*)
- 4 • On September 21, 2007, a third account, in the name of CRR, was opened up at *M&I Bank*
5 (account 43545964). (Trial Exhibits 48-49.) Rachel Harris signed the signature card. (*Id.*)

6 **D. Defendant's Residence At 35802 N. Meander Way, Carefree, Arizona, &**
7 **Sunlight Financial.**

8 1. *The Transfer of defendant's Carefree residence to Sunlight Financial*
9 *LLP.*

10 On or about August 9, 2002, approximately three months after defendant received the IRS'
11 first Notice Of Deficiency for the 1997 tax year (which was served on the defendant on May 29,
12 2002), and approximately two weeks before defendant filed his petition disputing the tax
13 deficiency (August 28, 2002), defendant transferred, for no consideration, ownership of his
14 approximately \$1.5 million Carefree, Arizona residence to Sunlight (which as discussed above
15 was created on July 29, 2002). (Trial Exhibits 119, 165.) A Warranty Deed was filed with the
16 Maricopa County Recorder's Office on or August 5, 2002 recording the transfer. (Trial Exhibit
17 119.)

18 Other than purportedly managing the Carefree home, Sunlight did not manage any other
19 properties, or generate any income from the sale of any product or service. (Trial Exhibit 67.)
20 In addition, IRS records show that the entity has never filed a tax return. (Trial Exhibits 24-25,
21 207-210.) Although ownership of the property was transferred in 2002, defendant and Jacqueline
22 Parker continued to maintain sole use and control over the residence.

23 2. *The July 31, 2003 refinance of the Meander Way residence.*

24 On or about July 31, 2003, approximately three months after the May 2003 Tax Court
25 stipulation, defendant, using the residence at 35802 N. Meander Way as collateral, obtained an
26 interest-only loan for \$355,000.00 from a private lender, Universal Properties ("Universal").
27 (Trial Exhibits 115, 120, 137-38. 149-54, 176, 204-05, 547-569.) A Deed Of Trust was filed
28 with the Maricopa County Recorder on July 31, 2003. (Trial Exhibit 120.) Defendant's

1 outstanding loan balance with the original seller, Robert Dietrich. was paid off. (Trial Exhibit
2 115.)

3 Defendant exclusively negotiated the terms of the loan with Universal, although the loan
4 documents reflect that the loan was made to Sunlight. (Trial Exhibit 115.) In 2003,
5 representatives of Universal inspected the home, at which time defendant answered the door and
6 invited them in. The Universal representatives were impressed with the residence.

7 Defendant agreed to pay an annual interest rate of 8.75% to be compounded monthly over
8 a term of 36 months. (Id.) Payments were to be made quarterly starting with the first payment
9 on November 1, 2003, followed by regular payments on the first day of February, May, August,
10 and November until August 1, 2006. (Id.) Defendant's daughter, Rachel Harris, who had no role
11 in obtaining the loan, nevertheless signed the loan documents. (Id.) The loan was serviced by
12 Stewart Title and Trust of Phoenix, Arizona, a loan servicing company. (Trial Exhibit 115.)

13 3. *Sham loan involving Sunlight Financial.*

14 On or about February 3, 2004, as discussed above, after the IRS met with defendant's tax
15 preparer to discuss using the residence to pay off defendant's tax liability, a February 13, 2004
16 deadline was set to begin the process. (Trial Exhibit 105.) On or about February 13, 2004, on the
17 same day that the IRS filed a Notice of Federal Tax Lien, a Deed Of Trust was filed with the
18 Maricopa County Recorder stating that Sunlight Financial purportedly borrowed \$296,000 from
19 Omega, thus further encumbering the property. (Trial Exhibit 166.) Rachel Harris signed the
20 Deed Of Trust. (Id.)

21 The Harris Bank account, associated with Omega Construction, does not reveal the transfer
22 of funds from the account to Sunlight to support the issuance of a \$296,000 loan. (Trial Exhibits
23 52-53.)

24 **E. Defendant's Sale of land in Belize For \$6 Million.**

25 On or about June 7, 2004, defendant Parker, as President, Chairman, and an owner of
26 Mackinnon Belize Land and Development Limited, agreed to sell 597 prime acres in Belize for
27 approximately \$6.0 million. (Trial Exhibits 123-25, 203.) The buyer of the property was "ioVest
28

1 Development L.L.C” (“ioVest”), an unrelated Illinois company. (Id.) The Memorandum of Sale
 2 listed the vendor as “Mr. James Parker,” at the address of “35802 N. Meander Way Carefree,
 3 Arizona 85377.” (Id.) Defendant signed the document. (Id.)

4 Defendant signed several subsequent amendments, documents, and receipts pertaining
 5 to the sale. (Trial Exhibit 125, 203, 461-62, 467-501.) He signed as the “President” or
 6 “Chairman” of Mackinnon Belize Land & Development Ltd. (Id.) At the direction of defendant,
 7 ioVest wired payments for the agreed upon \$6 million into an account (account #5019837) at
 8 Belize Bank Limited, Belize. (Trial Exhibit 124.)³

9 **F. Defendant Repatriates Approximately \$3 Million From Belize Into 3 Bank**
Accounts Associated With His Nominee Entities.

10 After the sale of the above-described property in Belize, and between June 2004 and January
 11 2008, wire transfers were made from Belize Bank Limited into three accounts associated with
 12 defendant. (Trial Exhibits 211-247, 259-320, 341-351.) These transfers included the following:

- 13 • \$1,302,000 wired into a CRR nominee account held at First State Bank of Boise City,
 14 Oklahoma (from June 15, 2004 through August 8, 2007);
 15 • \$1,544,375 wired into a CRR nominee account held by First National Bank of Tribune,
 16 Elkhart, Kansas (now Colorado East Bank Trust) (from January 27, 2005 through January
 17 8, 2008); and
 18 • \$223,500 wired into a RCQ nominee account held by Bank One (now an account of JP
 19 Morgan Chase) (from September 28, 2005 through August 15, 2006).

20 **G. CRR: The Formation Of a Cattle Ranch Operation And Western Hunting**
 21 **Lodge.**

22 Starting at some point in 2004 and continuing to on or about 2007, defendant formed a cattle
 23

24 ³ Defendant previously lied under oath to his extensive role in the sale of land in Belize.
 25 For example, prior to the \$6 million sale of land, in a sworn affidavit dated March 13, 2003,
 26 defendant stated that he worked only as a project manager on a land development project in
 27 Belize that he referenced as the “Plantation” for a foreign entity known as Belize Land
 28 Development. (Trial Exhibit 117.) Defendant stated that he was responsible for overseeing the
 marketing and sale of land from the project. (Id.)

1 operation in the County of Cimarron River, Oklahoma called CRR. As discussed above, CRR
2 was created on April 21, 2004 in the State of Oklahoma. (Trial Exhibit 40.) As part of the cattle
3 operation, defendant wanted to start a hunting lodge that would contain a “western-style” bread
4 and breakfast in the small rural town of Kenton, Oklahoma, approximately 35 miles from Boise
5 City, Oklahoma. To hide the true ownership of CRR, defendant made his then 21-year old son,
6 Samuel Parker, the straw owner, although it was clear to the local residents that it was defendant
7 Parker who was the “brains and money” behind the operation. In addition, defendant hired a
8 local rancher, Roy Young, to help run the cattle operation.

9 Although CRR officially became an entity on April 21, 2004, it appears that defendant had
10 been involved there earlier. (Trial Exhibit 544.) In addition, according to local residents, prior
11 to the formation of CRR, Samuel Parker was occasionally employed by other ranchers doing
12 “odd jobs” on the farm.

13 In addition, as discussed above, two bank accounts were initially opened up in the name
14 of CRR. First State Bank of Boise City, Oklahoma, was opened up on April 26, 2004 (Trial
15 Exhibits 76-77), and the second, First National Bank of Tribune, Elkhart, Kansas (now *Colorado*
16 *East Bank Trust*), was opened on January 24, 2005.

17 Beginning in June of 2004, subsequent to defendant’s \$6 million Belizian land sale, and
18 ending on or about August of 2007, 37 wire deposits totaling \$1,302,000 were made from an
19 account at Belize Bank Limited into the CRR account held at First State Bank. (Trial Exhibits
20 211-247). Defendant told First State Bank’s then-president that the money came from his real
21 estate development business in Belize, and the funds were to be used to build a lodge and cattle
22 ranch. (Trial Exhibit 131.)

23 Starting in January of 2005 until January of 2008, 66 wire deposits, totaling \$1,544,375,
24 were made from Belize Bank Limited into a CRR account held at First National Bank of Tribune
25 (*now Colorado East Bank Trust*). (Trial Exhibits 259-320.)

26 In sum, between both of these accounts, the money used to capitalize defendant’s cattle
27 ranching business, came from money generated by the 2004 Belizian land sale.

1 To start his business, defendant began the process of purchasing privately-held land from
2 residents, and attempting to gain control of public lands controlled by the Oklahoma
3 Commissioners of the Land Office (“Land Office”). In June of 2005, defendant purchased 400
4 acres of land from Monty Jo Roberts, a resident of Kenton, Oklahoma. He paid \$350,000 for the
5 land. He also purchased land from another family, the Koehlers. That same summer, defendant
6 met with Keith Kuhlman, the then-Director of Real Estate Management of the Land Office for
7 Oklahoma. Defendant offered to purchase public land held by the state. Defendant’s offer was
8 declined.

9 Defendant then began the process of bidding on the right to lease state public lands, which
10 had been used by local ranchers for cattle operations. In October 2005 and 2006, defendant
11 attended and participated in the state’s auction of lease agreements to publicly-held lands in
12 Cimarron County. (Trial Exhibits 155-59.) Defendant was able to out bid many of the local
13 residents, by paying sometimes more than four times the market rate. Because several parcels
14 of public land had been used by specific Cimarron families for generations, defendant’s actions
15 angered and frustrated other cattle ranchers. The lease agreements provided for 5-year term. (Id.)
16 From January 2005 until December 2007, defendant paid the Commissioner Of The Land Office
17 approximately \$592,914.54. (Trial Exhibits 252-58, 352-58.)

18 The two CRR bank accounts also show that from February 2005 until April 2006, deposits
19 made into the account, from money wire transfers, were used to purchase \$699,550 worth of
20 cattle for the business (trial exhibits 72-75), and pay for other general expenses associated with
21 the operation, including the salary of a cattle rancher, and the purchase of equipment and feed.
22 (Trial Exhibits 69, 76.)

23 Defendant also constructed a large-sized cabin on the above-mentioned land that he had
24 bought, and began to build his western style hunting lodge. (Trial Exhibits 436-442.) In sum,
25 defendant invested more than \$1.2. million into a startup cattle operation on land both owned
26 and leased in the State of Oklahoma.

1 **H. The \$1.5 million loan using the Meander Way property as collateral.**

2 On August 16, 2005, defendant Parker obtained a second loan for \$1.5 million against
3 the Carefree, Arizona residence. (Trial Exhibit 115, 121, 137-38, 447, 204-05, 384, 447, 547-
4 569.) Again, he used Universal Properties as the private lender. Again, defendant exclusively
5 negotiated the terms of the loan with Universal. Universal representatives inspected the
6 Meander Way property for a second time, and were again impressed with the property.

7 The loan was an interest-only five-year note, with annual rate set at the Wall Street prime
8 rate plus 2 3/4%, but never less than 9% regardless of the prime rate. (Id.) Interest was to be
9 compounded monthly and paid on a quarterly basis. (Id.) The note was to be paid in full on
10 August 13, 2010.

11 Defendant Parker netted approximately \$1,445,000 in cash after the second refinance.
12 (Id.) The previous loan of \$355,000.00 was rolled into the second loan. (Id.) The new loan was
13 again serviced by Stewart Title and Trust (Trial Exhibit 115.) Three separate checks in the
14 amounts of \$377,419.00 were issued to Sunlight Financial LLP, endorsed by defendant's
15 daughter, Rachel Harris, and deposited into the RSJ account at The First National Bank of New
16 Mexico associated with the nominee entity, RSJ Investments. (Trial Exhibits 57-59.)

17 In addition, Rachel Harris, as the purported general partner for Sunlight and nominee trustee
18 of the Parker Children Irrevocable Trust, signed a Deed of Trust, reflecting the new \$1.5 loan.
19 (Trial Exhibit 121.) This was filed with the Maricopa County Recorder. (Id.)

20 **I. Defendant purchases a \$1 million home at 218 Turkey Track in Amarillo,**
21 **Texas.**

22 On or about August 17, 2005, defendant entered into contact to purchase a \$1.0 million
23 7,000 square foot residential property in Amarillo, Texas. (Trial Exhibits 139-141,178, 443.)
24 Defendant signed as the buyer on the original purchase contract, dated August 17, 2005. (Id.)

25 Sometime before August 17, 2005, defendant had telephoned Connie Taylor, a real estate
26 agent with Keller Realty, in Amarillo, Texas. Defendant explained that he had seen the listing
27 for a home located at 218 Turkey Track in Amarillo on the Internet and offered to purchase the
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1 property for \$1 million cash, contingent on an inspection. He also told the agent that he was
2 hoping to relocate to Texas to be near a new business he was building in Oklahoma.

3 On August 15, 2005, defendant's tax preparer, Liggett, signed a letter stating that defendant
4 had cash reserves to purchase a million dollar residence. (Trial Exhibits 139, 178.) On or about
5 August 16, 2005, defendant, using a bank account associated with Sunlight Financial, paid \$
6 10,000 as earnest money, in the form of a cashier's check on the property. (Trial Exhibit 147.)

7 Soon thereafter, defendant and his wife, Jacqueline Parker, drove to Amarillo and inspected
8 the home prior to the purchase. There, they met the current owners of the home, Dr. Robert and
9 Becky Gross. Prior to and during that visit, defendant and his wife expressed an interest in
10 purchasing some of the furniture inside the residence, and agreed to pay \$72,400 for several
11 pieces. (Trial Exhibits 139-141, 178.) Defendant also signed a non-realty items addendum to the
12 contract as the buyer of the furniture. (Id.)

13 On August 30, 2005, defendant signed an amendment to the contract, as the buyer,
14 wherein the assigned buyer was amended to RSJ Investments, rather than defendant Parker. (Id.)
15 As discussed above, RSJ Investments was created on August 22, 2005 in the State of Oklahoma.
16 (Trial Exhibit 141.)

17 On or about September 6, 2005, defendant gave Connie Taylor a \$990,000 cashier's check
18 to complete the purchase of the Texas property. (Trial Exhibit 148.) The check was issued by
19 First National Bank of New Mexico. (Id.)

20 On or about September 14, 2005, the parties closed on the house. (Trial Exhibits 116,
21 143-48.) Chicago Title Company was used as the title company to facilitate the transaction. (Id.)
22 At the closing, the defendant's 22-year old son, Samuel Parker, represented RSJ Investments.
23 (Id.) On September 19, 2006, a warranty deed reflecting the sale of the home was filed in
24 Randall County, Texas. (Trial Exhibit 142.)

1 **J. Use Of Belizian Sales Proceeds.**

2 1. *Land proceeds used to service defendant's \$1.5 million dollar loan with*
3 *Universal Properties.*

4 In order to make the quarterly interest payments from 2005 through 2007 on the \$1.5
5 million dollar loan, defendant used funds from the Bank One account (currently **JP Morgan**
6 **Chase**), associated with the nominee entity RCQ, and the First State Bank Account, associated
7 with the nominee entity CRR. (Trial Exhibits 65-66, 327-28, 248-51.)

- 8 • Between September 2005 and June 2006, defendant made four interest payments from the
9 RCQ account, totaling \$152,575.10 to Stewart Title. (Trial Exhibits 65-66, 327-28.)
10 • Between September 2006 until June of 2007, defendant made four interest payments, using
11 the First State Bank CRR account, totaling \$171,548.85. (Trial Exhibits 248-51.)

12 As explained above, these accounts were primarily capitalized with money wired directly
13 into them from Belize subsequent to the June 2004 sale of Belizian land to ioVest. (Trial
14 Exhibits 211-47, 341-51.) In other words, these accounts were used as conduits, which
15 permitted the flow of Belizian revenues through them in order to facilitate the interest payment.⁴

16 Defendant also made interest payments from an account with Marshall & Isley Bank, a third
17 account associated with CRR that was opened up on September 21, 2007. (Trial Exhibits 50-51.)
18 This account appears to have been capitalized by the sale of cattle. (Trial Exhibits 48-49.)

19 2. *Land proceeds used to pay for "consulting fees" allegedly preformed by*
20 *Omega Construction.*

21 Defendant also used the First National Bank of Tribune account, associated with CRR,
22 and the Bank One account, associated with RCQ, to facilitate payments for alleged services
23 performed by Omega Construction Inc. (Trial Exhibits 52, 60-64, 69-71, 185-202, 329-40.)
24 These payments, deposited into the bank account associated with Omega, purportedly reflect
25 "consulting fees" on the memo line of these checks. (Id.) Approximately \$112,000, in monthly

26 ⁴ To service the previous \$355,000 loan, defendant made interest payments from an
27 account associated with Sunlight Financial LLP, which also had been capitalized with previous
28 Belizian land sales (Trial Exhibits 322-326).

1 installments of \$7,000, was paid to defendant Parker's Omega Construction Company from the
2 RCQ account. (Id.)

3 3. *July 2004: Belizian land proceeds used to purchase a \$306,00 Rolls Royce*
4 *motor-vehicle.*

5 On or about July 16, 2004, defendant Parker, using CRR as the purported owner, and his 21-
6 year old son Samuel Parker as the “straw buyer,” purchased a \$306,695 Rolls Royce automobile
7 from Desert European Motorcars Ltd., a dealership in Rancho Mirage, California. (Trial Exhibits
8 126-29, 184.) The money used to purchase the car was wired directly from Belize Bank Limited
9 from an account associated with MacKinnon Belize Land and Development. (Id.) The Rolls
10 Royce was subsequently delivered by the California car dealership to defendant’s Carefree
11 residence. (Id.)

12 On or about July 23, 2004, defendant purchased automobile insurance for the vehicle with
13 State Farm Insurance. (Trial Exhibits 135, 367, 519.) The insurance policy listed the primary
14 driver as defendant Parker, and the purpose of the vehicle was for pleasure and not business.
15 (Id.)

16 The vehicle was registered with the State of Oklahoma Tax Commission as belonging to
17 CRR. (Trial Exhibits 79, 183.)

18 4. *December 2004: Land proceeds used to purchase a \$36,000 Ford truck.*

19 On or about December 2, 2004, defendant purchased a \$36,029 Ford truck. (Exhibit 132-34,
20 206.) The money used to purchase the vehicle was wired from Belize to the dealership. (Id.)
21 Defendant again purchased automobile insurance for the vehicle from State Farm Insurance.
22 (Trial Exhibit 136, 519.)

23 5. *September 2005: Land proceeds used to purchase second Texas home.*

24 On or about September 2005, defendant purchased a second Texas home at 103 Jyntewood
25 Drive, in Canyon, Texas, for his daughter Rachel Harris. (Trial Exhibits 355, 357.) The purchase
26 price of the home was \$205,000. (Id.) The money used to purchase the home was wired directly
27 from Belize. (Id.)

1 \$130,000.00. (Id.) Defendants never mentioned the land sale, and also falsely claimed that they
2 were borrowing the proposed sum of money from friends and a bank. (Id.) Defendant informed
3 the IRS that his only car was a 1999 Cadillac Seville, with 91,300 miles, and valued at \$5,500.
4 (Id.) Defendant listed his personal assets as \$6,600 in furniture, watches valued at \$700, a \$2,450
5 wedding ring, and a gun valued at \$560 (Id.), despite having an insurance policy for personal
6 items in his home valued at \$500,000. (Trial Exhibit 177, 570-581.) This fraudulent offer was
7 not accepted by the IRS.

8 On or about October 3, 2004, defendants again attempted to seek a second "compromise"
9 with the IRS through a one-time payment of \$130,000.00. (Trial Exhibit 106.) Defendants again
10 falsely state that they intend to borrow the proposed sum of money from friends and family. (Id.)
11 Again, this second fraudulent offer in compromise failed to mention the Belizian land sale, the
12 creation of CRR, and the recent purchase of the \$306,695 Rolls Royce. (Id.) This offer was not
13 accepted by the IRS.

14 On or about April 4, 2005, defendants, for the third time, attempted to seek a "compromise"
15 with the IRS for their unpaid tax liabilities. (Trial Exhibit 110-11.) This time they sought to
16 eliminate their collective tax obligations, more than \$2 million dollars, through a one-time
17 payment of \$450,000. (Id.) Defendants were trying to compromise what they owed for eight tax
18 years from 1997 through 2004. (Id.) Defendants again falsely claimed that they were borrowing
19 the money from their family, and receiving collections from a purported note that Omega
20 Construction supposedly held from Sunlight Financial. (Id.)

21 This third offer in compromise contained a letter signed by Gregory Robinson, defendant's
22 attorney, in which he claimed that defendants had been unable to pay their rent since August of
23 2004, that they had cut "their expenses to the bone," that they lacked health insurance, that they
24 share one car, and that defendant's children own the Carefree house through Sunlight Financial.
25 (Id.) This offer was made while hundreds of thousands of dollars were being wired into
26 defendant's CRR accounts from Belize. The offer also failed to mention the Belizian land sale,
27 the Rolls Royce, the creation of CRR, and the purchase of hundreds of thousands of dollars
28

1 worth of cattle.(Id.)

2 This offer was also made approximately four months before defendant obtained the \$1.5
3 million loan on his Carefree residence, which was used to purchase the \$1 million residence in
4 Amarillo, Texas and approximately \$70,000 in furniture. (Trial Exhibits 139-141,178, 443.)

5 This third offer was not accepted by the IRS.

6 For all three offers, defendants submitted and signed under penalty of perjury various IRS
7 documentation falsely reflecting that the defendants purportedly had neither the income nor the
8 assets to pay the IRS. (Trial Exhibits 104, 106, 110.)

9 After the IRS turned down the previous offers of compromise, defendants, on or about
10 August 4, 2005, submitted a fourth set of false financial statements, which were signed under
11 penalty of perjury. (Trial Exhibit 114.) The defendants were now requesting that their purported
12 dire financial condition entitled them to pay only a monthly \$2,000 installment on their now
13 approximately \$2.7 million tax liability. (Id.) This offer was again rejected by the IRS.

14 The financial statements submitted by the defendants in connection with the
15 above-referenced offers of compromise and installment request, falsely failed to disclose
16 defendant's true ownership in the Carefree residence, worth at least \$1.5 million, a Rolls Royce
17 automobile, a million dollar cattle operation, and approximately \$6 million in proceeds received
18 from the sale of Belizian land. (Trial Exhibits 104, 106, 110-11.) The defendants falsely and
19 fraudulently stated to the IRS that they were unable to pay their rent, were impoverished, would
20 be homeless if not for the kindness and support of their two children, and further misrepresented
21 their monthly income and net worth. (Id.)

22 **II. COUNTS 1-4: TAX EVASION.**

23 **A. Tax Evasion.**

24 Counts 1 through 4 of the Indictment charge defendant James R. Parker with four counts
25 of Tax Evasion in violation of 26 U.S.C. § 7201. (CR 1.)

26 Tax Evasion can be committed in two distinct manners: (a) the willful attempt to evade or
27 defeat the assessment of a tax and (b) the willful attempt to evade or defeat the payment of a tax.

1 *United States v. Mal*, 942 F.2d 682, 686-88 (9th Cir. 1991)(citing *Sansone v. United States*, 380
2 U.S. 343, 354 (U.S. 1965)); *United States v. Voorhies*, 658 F.2d 710, 713 (9th Cir. 1981);
3 *Cohen v. United States*.

4 To avoid the “assessment” of a tax, an individual attempts to conceal his true tax liability.
5 *Mal*, 942 F.2d at 687 (“Evasion of assessment generally involves efforts to prevent or deter the
6 government from determining tax liability prior to an assessment, for example by “failing to file
7 a return, filing a false return, failing to keep records, concealing income or other means.”)(citing
8 *Cohen*, 297 F.2d at 770). While defendant Parker tried to deter the IRS from “assessing” his tax,
9 the IRS was able to come to assessments in this matter, which is why this case is being
10 prosecuted as an “evasion of payment” matter.

11 To avoid the “payment” of tax, an individual generally attempts to conceal the existence of
12 assets or income in order to evade the payment of the tax that is due and owing. *Mal*, 942 F.2d
13 at 687 (“Evasion of payment ... involves conduct designed to place assets beyond the
14 government’s reach after a tax liability has been assessed, such as by transferring assets abroad,
15 placing assets in the names of others, or using cash transactions to conceal the existence of
16 assets.”) (referencing *Conley*, 826 F.2d at 556-58; *Voorhies*, 658 F.2d at 714; *Cohen*, 297 F.2d
17 at 762).⁵

18 **B. Statutory Language.**

19 Title 26, United States Code, Section 7201 provides in part, that:

20 Any person who willfully attempts in any manner to evade or defeat any tax imposed

21 ⁵*See, e.g., United States v. Conley*, 826 F.2d 551, 556-558 (7th Cir. Ill. 1987)(“[Defendant]
22 transferred away the title to his house in order to protect it from the IRS ... He manipulated his bank
23 accounts in various ways, turning finally to his Client Fund account because of its protected status, a
24 status he then violated. He also used his son's name on a bank account he opened for his own personal
25 use, and attempted to separate himself from his horse business ... During the years in issue the defendant
26 used cash for expense payments and avoided a personal bank account. He also moved his brokerage
27 accounts around.”); *Voorhies*, 658 F.2d at 714 (“[Defendant] traveled out of the country on three
28 occasions in 1974, carrying with him over \$ 80,000.00 in highly negotiable assets. In spite of his prior
experience with customs reporting duties, he did not declare either that he took out of or returned to the
United States with such large amounts of money ... [defendant] was unable to account for his use of the
cash and gold coins on his return to Las Vegas, except to acknowledge that he did not place them in his
Nevada bank account....”).

1 by this title or the payment thereof shall, in addition to other penalties provided by law,
2 be guilty of a felony and, upon conviction thereof, shall be fined not more than
\$100,000 (\$500,000 in the case of a corporation), or imprisoned not more than 5 years,
or both, together with the costs of prosecution." 26 U.S.C. § 7201.

3
4 **C. Elements.**

5 In order for the defendant to be found guilty of willfully attempting to evade or defeat the
6 "payment" of a tax, the government must prove each of the following elements beyond a
7 reasonable doubt with respect to Counts 1-4:

- 8 • *First*, defendant owed more federal income tax for the specific calendar than was paid by
9 him for any income tax return filed for that year;
- 10 • *Second*, defendant knew he owed more federal income tax than was paid by him for any tax
11 return defendant filed for that specific year;
- 12 • *Third*, defendant made an affirmative attempt to evade or did an affirmative act to defeat the
13 payment of income tax for that year; and
- 14 • *Fourth*, in attempting to evade or defeat the payment of this income tax, defendant acted
15 willfully.

16 ***United States v. Conforte***, 624 F.2d 869, 873 (9th Cir. 1980); *see also United States v. Marashi*,
17 913 F.2d 724, 735 (9th Cir. 1990); **Ninth Circuit Manual of Model Criminal Jury Instructions**
18 (2010 revision) 9.37 (as modified).

- 19 1. *Additional Tax Due and Owing: Defendant owed more federal income*
20 *tax for the calendar years 1997, 1998, 2001, and 2002 than was paid*
by him for any income tax returns filed for those years.

21 In this matter, the government must show that there was a "tax deficiency," that defendant
22 owed more federal income tax for the calendar years 1997, 1998, 2001, and 2002 than was paid
23 by him for any income tax returns filed for those years. ***United States v. Kayser***, 488 F.3d 1070,
24 1073 (9th Cir.2007); ***Marashi***, 913 F.2d at 735. A deficiency is defined as the amount by which
25 the tax imposed by statute exceeds the sum of (1) the amount of tax shown on the return, (2) plus
26 the amount of any previously assessed deficiency, (3) minus any rebate previously received. 26
27 U.S.C. § 6211; ***United States v. Bishop***, 264 F.3d 535 (5th Cir. 2001).

1 The government must show the existence of the tax deficiency on the date that the taxpayer
2 should have filed a return. *Voorhies*, 658 F.2d at 714. In order to prove a “tax deficiency,” the
3 government must prove that there was a “tax due and owing.” *Id.* A tax due and owing arises
4 from the date a return is due to be filed. *Id.* The deficiency arises by operation of law. *Id.*

5 A certificate of assessments and payments is prima facie evidence of the asserted tax
6 deficiency, which may prove the tax due and owing. *Voorhies*, 658 F.2d at 715 (“In the absence
7 of an administrative- or judicial-level contention by the taxpayer that these assessments were
8 invalid, the certificates of assessment were prima facie correct and therefore adequate evidence
9 of the amount of Voorhies' tax liability.”); *United States v. Silkman*, 220 F.3d 935, 937 (8th Cir.
10 S.D. 2000) (“[A]n assessment gives the taxpayer notice of the IRS’s position and an opportunity
11 to contest the assessed deficiency by administrative appeal and civil deficiency or refund
12 litigation. When the taxpayer declines to invoke these procedures, the assessment becomes final
13 for purposes of the IRS's civil tax collection remedies.”); *United States v. Josephberg*, 562 F.3d
14 478, 489 (2d Cir. 2009) (upholding tax evasion conviction based on IRS certificates of
15 assessment, notices of deficiency sent to defendant, and tax court judgments.); *United States v.*
16 *Blood*, 806 F.2d 1218 (4th Cir. 1986) (upholding tax evasion conviction after lower court
17 allowed the government to read into evidence portions of prior tax court decisions.”)

18 A certificate of assessment, however, is not necessary to show evasion of payment because
19 the deficiency “arises by operation of law.” *Voorhies*, at 714-15; *United States v. Ellett*, 527
20 F.3d 38, 40 (2d Cir. 2008) (“A tax deficiency arises by operation of law the date a tax return is
21 due but not filed; no formal demand or assessment is required”). In the case when a taxpayer has
22 filed a return and not paid the reported tax, the reporting of the tax is a self-assessment of the tax
23 due and owing. The existence of a tax due and owing is established by the introduction of the
24 return. *See Voorhies*, at 714-15; *Marashi*, 913 F.2d at 735-36.⁶

25
26 ⁶The amount of tax deficiency in a particular case may include penalties and interest. 26
27 U.S.C. § 6671(a) (the phrase “‘tax’ imposed by this title” also refers to the penalties and
28 liabilities imposed by this subchapter [Subtitle F, Chapter 68B]); 26 U.S.C. § 6665(a)(2) (the
phrase “‘tax’ imposed by this title” also refers to the additions to the tax, additional amounts, and

1 It is not required that the government prove the exact amount of the tax that is due and
 2 owing. *United States v. Bishop*, 264 F.3d at 550-52; *United States v. Buckner*, 610 F.2d 570,
 3 573-74 (9th Cir. 1979); *see also United States v. Johnson*, 319 U.S. 503, 517-18 (1943)⁷

4 2. *The defendant made an affirmative attempt to evade or defeat payment of*
 5 *such additional tax.*

6 An omission or refusal to pay taxes due and possession of the funds needed to pay the taxes,
 7 without more, does not establish the requisite affirmative act necessary for an attempted evasion
 8 of payment charge. *See Spies*, 317 U.S. 492, 499 (1943). To prove an affirmative act, it must
 9 be established that the taxpayer took some affirmative action to defeat the payment of the tax.
 10 Merely failing to pay assessed taxes, in of itself, does not constitute evasion of payment.
 11 *Sansone v. United States*, 380 U.S. 343, 351 (1965). *United States v. Mal*, 942 F.2d 682, 684-85
 (9th Cir. 1991)

12 Generally, “any conduct, the likely effect of which would be to mislead or to conceal”
 13 constitutes an affirmative attempt to evade tax. *Spies*, 317 U.S. at 499 (“concealment of assets
 14 or covering up sources of income”); *see Cohen v. United States*, 297 F.2d 760, 762, 770 (9th
 15 Cir. 1962) (“[defendant] placed his assets in the name of others, deposited them with others,
 16 dealt in currency, caused his obligations to be paid through and in the name of others, caused
 17 moneys paid to him to be paid through and in the name of others, and paid other creditors but
 18 not the government, all for the purpose of defeating the payment of his income tax liabilities.);
 19 *see also United States v. Gonzalez*, 58 F.3d 506, 509 (10th Cir. 1995) (signing and submitting

20 _____
 21 penalties provided by this chapter [Subtitle F, Chapter 68A]); 26 U.S.C. § 6601(e)(1) (the phrase
 22 “tax imposed by this title” also refers to interest imposed by that section on such tax); USSG
 23 §2T1.1, comment, (n.1) (tax loss includes interest and penalties in evasion of payment and
 24 willful failure to pay cases).

25 ⁷ "The Courts of Appeals have divided over whether the Government must prove the tax
 26 deficiency is ‘substantial.’” *Boulware v. United States*, 552 U.S. 421, 424 (2008) (citing *United*
 27 *States v. Daniels*, 387 F.3d 636, 640-41 & n.2 (7th Cir. 2004)) (collecting cases). However, the
 28 Ninth Circuit has held that there is no substantiality requirement for a Section 7201 violation.
Marashi, 913 F.2d at 735. In *Marashi*, the court held that both Section 7201 and its
 predecessor, section 145(b) of the 1939 Code, prohibit attempts to evade “any tax” and impose
 no minimum amount in their language. *Id.* at 735. As a result, the court reasoned, the trier of fact
 needs to find only “some tax deficiency” to warrant a conviction. *Id.* at 736.

1 false financial statements to the IRS); *United States v. Pollen*, 978 F.2d 78, 88 (3d Cir. 1992);
2 (defendant placed assets out of the reach of the United States Government by maintaining more
3 than \$350,000.00 in gold bars and coins, platinum, jewelry, and gems in safety deposit boxes at
4 bank, in a fictitious name); *United States v. McGill*, 964 F.2d 222, 227-29, 232-33 (3d Cir.
5 1992) (defendant concealed assets by using bank accounts in names of family members and
6 co-workers); *United States v. Brimberry*, 961 F.2d 1286, 1291 (7th Cir. 1992) (defendant falsely
7 told IRS agent that she did not own real estate and that she had no other assets with which to pay
8 tax); *United States v. Daniel*, 956 F.2d 540, 542-43 (6th Cir. 1992) (defendant used other
9 persons' credit cards, used cash extensively, placed assets in other persons' names); *United*
10 *States v. Conley*, 826 F.2d 551, 553 (7th Cir. 1987) (“[defendant] transferred away the title to
11 his house in order to protect it from the IRS His house maneuvers began ten days after he
12 failed to pay his 1979 taxes and were rushed to completion by the defendant's law office. He
13 manipulated his bank accounts in various ways, turning finally to his Client Fund account
14 because of its protected status, a status he then violated. He also used his son's name on a bank
15 account he opened for his own personal use, and attempted to separate himself from his horse
16 business”).

17 Even an activity that would otherwise be legal can constitute an affirmative act supporting
18 a Section 7201 conviction, so long as the defendant commits the act with the intent to evade tax.
19 *See United States v. Voigt*, 89 F.3d 1050, 1090 (3d Cir. 1996); *United States v. Jungles*, 903
20 F.2d 468, 474 (7th Cir. 1990) (taxpayer's entry into an “independent contractor agreement,”
21 although a legal activity in and of itself, satisfied “affirmative act” element of Section 7201);
22 *United States v. Conley*, 826 F.2d 551, 556-57 (7th Cir. 1987) (use of nominees and cash with
23 intent to evade payment of taxes).

24 3. *In attempting to evade or defeat such additional tax, the defendant acted*
willfully.

25 Willfulness requires the government to prove that “the law imposed a duty on the defendant,
26 that the defendant knew of this duty, and that he voluntarily and intentionally violated that duty.”
27 *Cheek v. United States*, 498 U.S. 192, 201 (1991); *United States v. Pomponio*, 429 U.S. 10, 12
28

1 (1976); *United States v. Bishop*, 412 U.S. 346, 360 (1973). To satisfy this element, it must be
2 established that the defendant was aware of his or her obligations under the tax laws. *See United*
3 *States v. Conforte*, 624 F.2d 869, 875 (9th Cir. 1980).

4 The jury must apply a subjective standard; thus a defendant asserting a good faith defense
5 is not required to have been objectively reasonable in his misunderstanding of his legal duties
6 or belief that he was in compliance with the law. *Cheek* 498 U.S. at 202-03 (1991); *United*
7 *States v. Powell*, 955 F.2d 1206, 1211-12 (9th Cir. 1992). Thus, in order to prove its case, the
8 government may be obligated to disprove “a defendant's claim of ignorance of the law or a
9 claim that because of a misunderstanding of the law, he had a good-faith belief that he was not
10 violating any of the provisions of the tax laws.” *Cheek*, 498 U.S. at 202 (“This is so because one
11 cannot be aware that the law imposes a duty upon him and yet be ignorant of it, misunderstand
12 the law, or believe that the duty does not exist.”). Good faith reliance on a qualified tax
13 professional, including an attorney, can be a defense to willfulness in cases of tax fraud and
14 evasion. *United States v. Bishop*, 291 F.3d 1100, 1106-07 (9th Cir. 2002) (internal citations
15 omitted).

16 The government is not required to prove that the defendant possessed “bad faith or evil
17 motive.” *Pomponio*, 429 U.S. at 11 (“In *Bishop* we held that the term willfully has the same
18 meaning in the misdemeanor and felony sections of the Revenue Code, and that it requires more
19 than a showing of careless disregard for the truth. We did not, however, hold that the term
20 requires proof of any motive other than an intentional violation of a known legal duty.”)(internal
21 quotations omitted”); *see also Powell*, 955 F.2d at 1211 (“[T]he government may prove willful
22 conduct by establishing either: (1) that the defendant acted with a bad purpose or evil motive,
23 or (2) that the defendant voluntarily, intentionally violated a known legal duty.”)

24 Willfulness may be sufficiently shown by inferences from the defendant’s acts or
25 conduct. *See United States v. Marchini*, 797 F.2d 759, 766 (9th Cir. 1986)(“The evidence
26 showed ... that [the defendant] created and cashed spurious supplier checks from 1977 to 1980,
27 forged the first endorsement, and had a member of his office cash the check at a friendly bank.
28

1 He then used this cash along with payroll checks to pay wages, and he did not report the cash
2 wages paid to his employees or to himself. From this evidence, the jury could reasonably have
3 inferred Marchini willfully underreported cash wages.”); *United States v. Marabelles*, 724 F.2d
4 1374, 1379 (9th Cir. 1984) (willfulness inferred from (1) [defendant’s] “failure to keep records,
5 (2) the large amount of his unreported income (51% omitted in gross receipts in 1977 and 62%
6 in 1978); (3) his consistent pattern of not reporting all gross receipts, (4) his submitting
7 insufficient information regarding his income to the tax return preparers, (5) his practice of
8 dealing in cash; (6) his admittedly false statements to IRS agents that he had reported all of his
9 income and that he made out a billing receipt for every painting job he did.”)(internal citations
10 omitted.)

11 There are no artificial limits on the type of conduct from which willfulness can be
12 inferred, as long as the "likely effect" of the conduct would be to mislead or conceal. *See Spies*,
13 317 U.S. at 499 (“Congress did not define or limit the methods by which a willful attempt to
14 defeat and evade might be accomplished and perhaps did not define lest its effort to do so result
15 in some unexpected limitation. Nor would we by definition constrict the scope of the
16 Congressional provision that it may be accomplished “in any manner.” By way of illustration,
17 and not by way of limitation, we would think affirmative willful attempt may be inferred from
18 conduct such as keeping a double set of books, making false entries or alterations, or false
19 invoices or documents, destruction of books or records, ***concealment of assets or covering up***
20 ***sources of income***, handling of one’s affairs to avoid making the records usual in transactions
21 of the kind, and any conduct, the likely effect of which would be to mislead or to conceal.”)
22 (emphasis added)

23 The element of “wilfulness” can be inferred from a large number of differing circumstances
24 and facts. *See United States v. Gardner*, 611 F.2d 770, 776 (9th Cir. 1980) (consistently under
25 reporting large amounts of income); *Sherwin v. United States*, 320 F.2d 137, 140-41 (9th Cir.
26 1963) (“[E]vidence of a consistent pattern of not reporting large amounts of income was
27 sufficient to support an inference of willfulness.”) (internal citation omitted); *United States v.*

1 *Ratner*, 464 F.2d 101, 105 (9th Cir. 1972) (use of bank accounts held under fictitious names)
2 *United States v. Daniel*, 956 F.2d 540, 542-43 (6th Cir. 1992)(the defendant "... purchased
3 investments under his second wife's name; . . . titled several business-related vehicles in his son's
4 name; . . . refused to keep checking or savings accounts in his name, despite his receipt of checks
5 for large amounts of money from his theatre-seat installation business");*United States v.*
6 *Upton*, 799 F.2d 432, 433 (8th Cir. 1986) (Subsequent taxpaying conduct.).

7 **D. Statute of Limitations**

8 The statute of limitations is six years "for the offense of willfully attempting in any manner
9 to evade or defeat any tax or the payment thereof." 26 U.S.C. § 6531(2). The general rule is that
10 the six-year period of limitations begins to run from the latter of the due date of the tax return
11 or the last affirmative act constituting an attempt to evade. When the affirmative act occurs
12 before a tax deficiency is incurred, the statute of limitations generally begins to run at the time
13 the tax deficiency arises. *United States v. Carlson*, 235 F.3d 466, 470 (9th Cir. 2000) ("[T]he
14 statute of limitations for evasion of assessment begins to run from the occurrence of the last act
15 necessary to complete the offense, normally, a tax deficiency"). However, if the delinquent
16 filing of a false return is the method of attempting to evade, the statute will usually start running
17 on the day the return is filed. *United States v. Habig*, 390 U.S. 222, 225 (1968); *see also United*
18 *States v. DeTar*, 832 F.2d 1110, 1113 (9th Cir. 1987) (affirmative acts of both placing assets in
19 names of nominees and conducting business in cash within six years prior to indictment made
20 indictment timely, even though taxes evaded were due and payable more than six years before
21 the indictment).

22 **III. COUNTS 5-8: FALSE STATEMENT**

23 **A. False Statement.**

24 Counts 5 through 8 of the Indictment charge defendant with making a False Statement in
25 violation of 26 U.S.C. § 7206(1) and 18 U.S.C. § 2. The Indictment also charges co-defendant
26 Jacqueline L. Parker in counts 7 through 8.

27 Section 7206(1) makes it a felony to willfully make and subscribe a false document, if the
28

1 document was signed under penalties of perjury. “[T]he primary purpose of section 7206(1) ‘is
2 to impose the penalties of perjury upon those who willfully falsify their returns regardless of the
3 tax consequences of the falsehood.’” *United States v. Romanow*, 509 F.2d 26, 28 (1st Cir. 1975)
4 (*quoting Gaunt v. United States*, 184 F.2d 284, 288 (1st Cir. 1950)).

5 Section 7206(1), however, expressly applies to “any return, statement, or other document”
6 signed under penalties of perjury. It is not limited to tax returns. *United States v. Marston*, 517
7 F.3d 996, 1002 (8th Cir. 2008).

8 **B. Statutory language**

9 Title 26, United States Code, Section 7206(1) provides in part, that:

10 "Any person who . . . [w]illfully makes and subscribes any return, statement,
11 or other document, which contains or is verified by a written declaration that
12 it is made under the penalties of perjury, and which he does not believe to be
13 true and correct as to every material matter; . . . shall be guilty of a felony
and, upon conviction thereof, shall be fined . . . or imprisoned not more than
3 years, or both, together with the costs of prosecution." 26 U.S.C. § 7206(1)
(2011).

14 **C. Elements**

15 In order for the defendant to be found guilty of making a false statement, the government
16 must prove each of the following elements beyond a reasonable doubt with respect to Counts 5-
17 8:

- 18 • *First*, defendant made and signed a tax document that the defendants knew contained false
19 information as to a material matter;
20 • *Second*, the tax document contained a written declaration that it was being signed subject
21 to the penalties of perjury; and
22 • *Third*, in submitting the tax document, defendant acted willfully.

23 26 U.S.C. § 7206(1); Ninth Circuit Manual of Model Criminal Jury Instructions (2010
24 revision) 9.39.

25 1. *Tax Document*

26 Section 7206(1) is not limited to tax returns. *Marston*, 517 F.3d at 1002. *See, e.g., United*
27 *States v. Droms*, 566 F.2d 361, 362-63 (2d Cir. 1977) (per curiam) (financial information
28

1 statement submitted to the IRS for settlement purposes); *United States v. Cohen*, 544 F.2d 781,
2 782-83 (5th Cir. 1977) (false statement made in an offer in compromise, Form 656); *United*
3 *States v. Holroyd*, 732 F.2d 1122, 1124, 1128 (2d Cir. 1984) (applying section 7206(1) to two
4 false IRS collection information statements -- Form 433-B and Form 433-A.).

5 2. *Defendant made and subscribed a document that contained false*
6 *information.*

7 The tax document must be filed with IRS. *United States v. Harvey*, 869 F.2d 1439, 1448
8 (11th Cir. 1989). The maker of the return does not have to physically complete or prepare the
9 document. *United States v. Badwan*, 624 F.2d 1228, 1232 (4th Cir. 1980) (“The evidence did
10 clearly show, however, that the accountant who prepared the returns did so solely on the basis
11 of information provided to him by the [defendants], and that the [defendants] then signed and
12 filed the returns. This satisfies the statute.”).

13 When the document is signed, the signature can be authenticated by lay witness testimony,
14 expert testimony, and jury comparison. **FED. R. EVID.** 901(b)(2)-(3). However, if an individual’s
15 name is signed to a document, there is a rebuttable presumption by virtue of § 6064 that the
16 document was actually signed by that individual. *See v. Kim*, 884 F.2d at 195 (5th Cir. 1989);
17 *United States v. Cashio*, 420 F.2d 1132, 1135 (5th Cir. 1969). However, is not necessary to
18 present direct evidence showing that the defendant actually signed the returns; it is sufficient that
19 the defendant’s name is on the returns and the returns are true and correct copies of returns on
20 file with the Internal Revenue Service. *United States v. Wilson*, 887 F.2d 69, 72 (5th Cir. 1989);
21 *United States v. Carrodeguas*, 747 F.2d 1390, 1396 (11th Cir. 1984).

22 3. *Document was signed under penalties of perjury.*

23 Section 7206(1) requires that the return, statement, or other document be made “under the
24 penalties of perjury.” The IRS document, Form 656, referred to as an offer in compromise, as
25 well as the accompany forms, Form 433-B (Collection Information Statement For Business) and
26 Form 433-A (Collection Information For Wage Earners and Self-Employed Individuals), contain
27 such language.
28

4. *Document contained false information as to a material matter*

1
2 A false matter “is material if it had a natural tendency to influence, or was capable of
3 influencing, the decisions or activities of the Internal Revenue Service.” **Ninth Circuit Manual
4 of Model Criminal Jury Instructions** (2010 revision) 9.39.

5 A “material matter” affects or influences the ability of the IRS to carry out its mission or
6 impacts “the calculation of tax due and payable.” *United States v. Griffin*, 524 F.3d 71, 76-77
7 (1st Cir. 2008) (“A false statement may be material even if it was only likely to influence the
8 calculation of tax due and payable.”) (citations omitted); *See United States v. Scholl* 166 F.3d
9 964, 979 (9th Cir.1999) (“Information is material if it is necessary to a determination of whether
10 income tax is owed.”)(internal citation omitted); *see also United States v. Hayes*, 190 F.3d 939,
11 946 (9th Cir. 1999) (not reporting money received from academic grade-selling scheme
12 “obviously material to the IRS's ability correctly to calculate [defendant's] tax liabilities), *aff'd*,
13 231 F.3d 663, 667 n.1 (9th Cir. 2000) (en banc) Furthermore, materiality is a question for the
14 jury, and not the court, in prosecutions under 7206(1). *Neder v. United States*, 527 U.S. 1, 8
15 (1999), *United States v. Gaudin*, 515 U.S. 506, 522-23 (1994).

16 Section 7206(1) does not require a showing that the government relied on the false
17 statements. “[I]t is sufficient that they were made with the intention of inducing such reliance.”
18 *Genstil v. United States*, 326 F.2d 243, 245 (1st Cir. 1964). The government is also not required
19 to prove that the defendant intended to induce the government to rely on his or her false
20 statement or that the government was actually deceived. “[T]he intent to induce government
21 reliance on a false statement or to deceive the government is not an element of 26 U.S.C. §
22 7206(1).” *United States v. Griffin*, 524 F.3d 71, 81 (1st Cir. 2008).

23 5. *Defendant acted willfully in submitting the documents.*

24 Section 7206(1) is a specific intent crime requiring a showing of willfulness. Proof of this
25 element is essential, and “neither a careless disregard whether one’s actions violate the law nor
26 gross negligence in signing a tax return will suffice.” *United States v. Claiborne*, 765 F.2d 784,
27 797 (9th Cir. 1985); *United States v. Collorafi*, 876 F.2d 303, 305 (2d Cir. 1989)(“[T]rial courts
28

1 should follow a liberal policy in admitting evidence directed towards establishing the
2 defendant's state of mind.”)

3 In establishing willfulness, a defendant's signature on a document can be considered. *See*
4 *United States v. Tucker*, 133 F.3d 1208, 1218 n.11 (9th Cir. 1998) (noting that signature proved
5 knowledge of contents of return). However, in *United States v. Trevino*, the court held that it
6 was error to instruct the jury that “[a] return or other tax document signed with the defendant's
7 name creates a rebuttable presumption that the defendant actually signed it and had knowledge
8 of its contents.” 419 F.3d 896, 902 (9th Cir. 2005). The court noted that while 26 U.S.C. § 6064
9 provides that an individual's signature on the return is prima facie evidence that the return was
10 actually signed by that individual, it does not create any other presumption. *Id.*

11 **IV. ANTICIPATED ISSUES/DEFENSES**

12 **A. Trusts.**

13 The government anticipates that defendant may argue that he created a trust for his children
14 when he transferred title of his Carefree residence, at 35802 North Meander Way, from
15 Cornerstone Resource Trust to Sunlight Financial LLP, which was created on July 29, 2002 as
16 a limited liability partnership in the State of Arizona. In other words, defendant may argue that
17 he was engaged in simple estate planning.

18 Sunlight consisted of two partners, Rachel Harris, defendant's daughter, and the *Parker*
19 *Children Irrevocable Trust*, with Rachel Harris listed as the trustee. Although the *Certificate Of*
20 *Trust* stated in its recital that the trust was established on April 16, 2002 by defendants, the trust
21 document itself was not signed until August 11, 2005, and only filed with the Maricopa County
22 Recorder on September 15, 2005. (*Id.*) Therefore, the recital to 2002 was a disingenuous play
23 to make it seem like the trust came into being before August, 2005 (when it was signed by
24 defendants).

25 The government respectfully submits that the *Parker Children Irrevocable Trust* is a
26 nominee entity, created by defendant to hide his residence valued at well over \$1.5 million. A
27 valid trust is a legal arrangement whereby a grantor transfers property into a trust and a trustee

1 holds legal title to property for the benefit of another person, the beneficiary. In order for a trust
2 to be regarded as a valid trust for income tax purposes, the trustee must manage and control the
3 property for the beneficiary's benefit. The beneficiary cannot manage or control the property.
4 Treas. Reg. §301.7701-4(a)&(b). Every trust that has over \$600 in gross income, regardless of
5 the amount of taxable income, must file a tax return and must pay taxes on taxable income. 26
6 U.S.C. § 6012(a)(4); 26 U.S.C. § 641.

7 A trust is invalid for Federal income tax purposes if (1) the trustor retains the same
8 relationship to the property both before and after the trust is established, or (2) the trustee does
9 not have independent control over the property in the trust, or (3) the beneficiary did not receive
10 an economic interest in the property. 26 U.S.C. §§ 671-677; Treas. Reg. § 1.671-1 et seq; *Zmuda*
11 *v. Commissioner*, 79 T.C. 714, 720-722 (1982), aff'd, 731 F.2d 1417 (9th Cir. 1984);
12 *Markosian v. Commissioner*, 73 T.C. 1235 (1980); *Hanson v. Commissioner, T.C. Memo*
13 *1981-675* (1981), aff'd, 696 F.2d 1232 (9th Cir. 1983).

14 **B. Good Faith Reliance On A Tax Professional.**

15 In order to prove its case, the government may be obligated to disprove "a defendant's claim
16 of ignorance of the law or a claim that because of a misunderstanding of the law, he had a
17 good-faith belief that he was not violating any of the provisions of the tax laws." *Cheek v.*
18 *United States*, 498 U.S. at 201-202. ("This is so because one cannot be aware that the law
19 imposes a duty upon him and yet be ignorant of it, misunderstand the law, or believe that the
20 duty does not exist."). Good faith reliance on a qualified tax professional, including an attorney,
21 can be used to negate the element of willfulness in cases of tax fraud and evasion. *United States*
22 *v. Bishop*, 291 F.3d at 1106-07; *United States v. Moran*, 493 F.3d 1002, 1013 (9th Cir. 2007).

23 A defendant who is claiming a good faith reliance on the advice of a tax professional must
24 demonstrate the following: 1) Before taking action, (2) he in good faith sought the advice of an
25 attorney whom he considered competent, (3) for the purpose of securing advice on the
26 lawfulness of his possible future conduct, (4) made a full and accurate report to his attorney of
27 all material facts which the defendant knew, and (5) acted strictly in accordance with the advice

1 of his attorney who had been given a full report. *United States v. Cheek*, 3 F.3d 1057, 1061 (7th
2 Cir. 1993); *see also Bishop*, 291 F.3d at 1106-07 (“There was no evidence to support their claim
3 that they relied on professional advice after full disclosure of relevant facts); *United States v.*
4 *Kenney*, 911 F.2d 315, 322 (9th Cir. 1990) (“In order to qualify for an advice of counsel
5 instruction the appellant must show that there was full disclosure to the attorney of all material
6 facts, and that he relied in good faith on the attorney's recommended course of conduct.”).
7 Defendant must show that he sought advice regarding the lawfulness of future conduct. *United*
8 *States v. Polytarides*, 584 F.2d 1350, 1352-53 (4th Cir. 1978) (no error to reject reliance defense
9 when evidence shows illegal acts before advice was sought).

10 Good faith reliance on third parties is an issue to be determined by the jury. *United States*
11 *v. Duncan*, 850 F.2d 1104, 1117 (6th Cir. 1988); *Schad v. Arizona*, 501 U.S. 624, 634-35
12 (1991). A defendant who demonstrates that he made full disclosure of all pertinent facts and
13 relied in good faith on the advice received is entitled to the jury instruction. *United States v.*
14 *Ford*, 184 F.3d 566, 579 (6th Cir. 1999).

15 V. EVIDENTIARY ISSUES.

16 A. Non-hearsay Evidence.

17 1. *Assertions with Direct Legal Significance.*

18 If an out-of-court assertion has direct legal significance, regardless of its truth, it is not
19 hearsay. Words expressed that constitute a crime itself or an element of a crime have direct legal
20 significance. *See, e.g., United States v. Jones*, 663 F.2d 567, 571 (5th Cir. 1981) (threats against
21 judge and prosecutor admitted because statements were "paradigmatic non-hearsay" of operative
22 words of criminal action); *United States v. Anfield*, 539 F.2d 674, 678 (9th Cir. 1976) (assertion
23 the basis for perjury charge).

24 An out-of-court assertion may have direct legal significance as a misrepresentation. If so,
25 the statement will be introduced to prove the assertion was made and establish its falsity, not its
26 truth. Operative misrepresentations are not hearsay. *See Anderson v. United States*, 417 U.S.
27 211, 220 (1974); *United States v. Wellington*, 754 F.2d 1457, 1464 (9th Cir. 1985); *United*

1 ***States v. Hathaway***, 798 F.2d 902, 904-05 (6th Cir. 1986).

2 2. *Assertion Used as Circumstantial Evidence.*

3 An out-of-court statement constitutes circumstantial evidence if the trier of fact may infer
4 from it, regardless of its truth, the existence or nonexistence of a fact in issue. Statements
5 offered as circumstantial evidence are not hearsay. ***See Sica v. United States***, 325 F.2d 831, 836
6 (9th Cir. 1964) (statements were circumstantial evidence of relationship between defendant and
7 others); ***United States v. Martin***, 773 F.2d 579, 583 (4th Cir. 1985) (bookmaking records were
8 circumstantial evidence showing that defendant was bookmaker).

9 3. *Circumstantial Evidence of Fraud.*

10 False out-of-court statements may be offered as circumstantial evidence of fraud. The
11 statements are not offered to prove the truth of the matters asserted; thus they are not hearsay.
12 ***See, e.g., Anderson v. United States***, 417 U.S. 211, 216-21 (1974); ***United States v. Wellington***,
13 754 F.2d 1457, 1464 (9th Cir. 1985) (evidence of representations to investors in real estate scam
14 admitted to show falsity); ***United States v. Gibson***, 690 F.2d 697, 700-01 (9th Cir. 1982)
15 (assertions by salesmen established scheme to defraud); ***United States v. Saavedra***, 684 F.2d
16 1293 (9th Cir. 1982) (testimony by victims of wire fraud scheme admitted as circumstantial
17 evidence of conspiracy to defraud).

18 4. *Assertion Implying Particular State of Mind of Declarant.*

19 Out-of-court statements are admissible as circumstantial evidence of the declarant's intent,
20 knowledge, or guilty conscience.

21 A direct assertion of the declarant's present intent is hearsay, but is typically admitted as an
22 exception to the hearsay rule. See Fed. R. Evid. 803(3) (then-existing mental, emotional, or
23 physical condition). An out-of-court assertion may be introduced as circumstantial evidence of
24 the declarant's intent, regardless of its truth or falsity. ***See Atlantic-Pacific Construction Co.,***
25 ***Inc. v. National Labor Relations Board***, 52 F.3d 260, 263 (9th Cir. 1995) (statements
26 introduced as circumstantial evidence to prove declarant's intent to act); ***United States v.***
27 ***Abascal***, 564 F.2d 821, 829-30 (9th Cir. 1977) (declarant's statements admitted to clarify or
28

1 explain his ambiguous conduct).

2 A statement is not hearsay if offered as circumstantial evidence of the declarant's knowledge
3 of facts otherwise established. *See United States v. Parry*, 649 F.2d 292, 295 (5th Cir. 1981)
4 (testimony regarding phone conversation admitted to show defendant had knowledge of caller's
5 identity); *United States v. Frank*, 494 F.2d 145, 155 (2nd Cir. 1974) (statements admitted to
6 show knowledge of transactions).

7 An out-of-court assertion, if shown by other evidence to be false, may be introduced as
8 circumstantial evidence that the declarant had a guilty conscience. *See Wilson v. United States*,
9 162 U.S. 613, 620-21 (1896) (false statements by defendant to explain his innocence were
10 admissible as circumstantial evidence of defendant's guilty conscience). *Accord United States*
11 *v. Fox*, 613 F.2d 99, 100-01 (5th Cir. 1980); *United States v. Sawyer*, 607 F.2d 1190, 1192 (7th
12 Cir. 1979); *United States v. Cline*, 570 F.2d 731, 735-36 (8th Cir. 1978).

13 5. *Assertion That Produces Particular State of Mind in Another.*

14 A person's particular state of mind may be proved by circumstantial evidence that the person
15 heard an assertion made by another. Where such assertions are offered to show their effect on
16 the person hearing them, they are not hearsay. This type of evidence is often admitted to show
17 knowledge, notice, or motive.

18 An out-of-court assertion introduced to prove the person to whom the assertion was
19 communicated had knowledge of something is not hearsay. *See Stevens v. Moore Business*
20 *Forms, Inc.*, 18 F.3d 1443, 1449 (9th Cir. 1994) (statements introduced to show witness had
21 knowledge of records); *United States v. Kenney*, 911 F.2d 315, 319 (9th Cir. 1990) (statements
22 to attorney admissible to prove that defendant knew he would not be granted immunity); *United*
23 *States v. Castro*, 887 F.2d 988, 1000 (9th Cir. 1989) (reports admissible to show defendant had
24 knowledge of certain information); *United States v. Tamura*, 694 F.2d 591, 597-98 (9th Cir.
25 1982) (same); *United States v. Kutas*, 542 F.2d 527, 528 (9th Cir. 1976) (statement by defendant
26 admissible to prove he knew he was harboring an escaped federal prisoner); *United States v.*
27 *Moody*, 376 F.2d 525, 530 (9th Cir. 1967) (assertions by declarant admissible to show defendant

1 was aware of unlawful practices of business enterprise).

2 Similarly, an out-of-court statement introduced to prove that the person to whom the
3 statement was communicated had notice of something is not hearsay. *See Kunz v. Utah Power*
4 *& Light Co.*, 913 F.2d 599, 605 (9th Cir. 1990) (press releases admissible to show plaintiffs had
5 notice of potential flooding); *Gibbs v. State Farm Mutual Insurance Company*, 544 F.2d 423,
6 428 (9th Cir. 1976) (letters admissible to show defendants had received them).

7 Out-of-court statements that are communicated to a person may also be introduced as
8 circumstantial evidence of that person's motive for doing something, including whether the
9 person acted in good faith. *See Jones v. Los Angeles Community College District*, 702 F.2d
10 203, 205 (9th Cir. 1983) (statements admitted to show college had legitimate basis for
11 terminating plaintiff); *Ostroff v. Employment Exchange, Inc.*, 683 F.2d 302, 305 (9th Cir. 1982)
12 (testimony introduced to show defendant believed in good faith that plaintiff was not qualified
13 for job referral).

14 6. *Prior Inconsistent Statement as Evidence that Witness is Unreliable.*

15 An out-of-court statement by a witness that conflicts with the person's testimony at trial may
16 be admissible to show that the witness is unreliable. A statement used for this purpose is not
17 hearsay. **FED R. EVID. 801(d)(1)(A)**; *United States v. Crouch*, 731 F.2d 621, 623-24 (9th Cir.
18 1984).

19 **B. Admissions.**

20 1. *Admission by Defendant.*

21 A statement offered against a party, which is the party's own statement in either an
22 individual or representative capacity, is not hearsay. *Fed. R. Evid. 801(d)(2)(A)*; *United States*
23 *v. Weiner*, 578 F.2d 757, 770 (9th Cir. 1978); *United States v. Calaway*, 524 F.2d 609, 613 (9th
24 Cir. 1975). Extrajudicial declarations made by the defendant are not hearsay and qualify as
25 independent evidence.

1 3. *Defendant's Prior Self-Serving Statements Are Inadmissible Hearsay.*

2 A defendant's self-serving declarations in prior statements are inadmissible because they are
3 hearsay and do not fall within one of the exceptions to the hearsay rule. *Fed. R. Evid. 801;*
4 *United States v. Dorrell*, 758 F.2d 427 (9th Cir. 1985); *United States v. Jackson*, 780 F.2d 1305
5 (7th Cir. 1986).

6 In *United States v. Ortega*, 203 F.3d 675 (9th Cir. 2000), the defendant was charged with
7 multiple drug and firearm-related offenses. During a law-enforcement interview, the defendant
8 confessed to various things, including: (1) living in the residence in which the drugs were found;
9 (2) an unnamed cousin gave him the drugs; (3) he was going to sell the drugs; (4) he carried the
10 gun for personal protection; and (5) the gun belonged to him but was given to him by his cousin.
11 Prior to trial, the United States moved to preclude the defendant from eliciting his own
12 exculpatory statements, which were made within a broader inculpatory statement. *Id.* at 681.
13 The district court granted the motion and precluded the defendant from eliciting statements, from
14 the law-enforcement officer, that the defendant allegedly received the drugs and gun from his
15 cousin and that the defendant had no knowledge of the drugs or indicia of drug trafficking found
16 in the garage attached to his shared residence. *Id.* at 681-682.

17 The Ninth Circuit affirmed the exclusion of defendant's non-self-inculpatory statements,
18 noting that when offered by the government, the statements are admissible pursuant to Fed. R.
19 Evid. 801(d)(2), but when offered by the defendant, the statements are inadmissible hearsay. *Id.*
20 The Court noted that if it were to hold otherwise it would allow the defendant to place his
21 exculpatory statements "before the jury without subjecting [himself] to cross-examination,
22 precisely what the hearsay rule forbids." *Id.*, citing, *United States v. Fernandez*, 839 F.2d 639,
23 640 (9th Cir. 1988). Further, in *Ortega*, the Ninth Circuit also held that even if the rule of
24 completeness applied, the exclusion of defendant's exculpatory statements would still be proper
25 because the statements were hearsay. *Id.* at 683.

26 In *United States v. Dorrell*, 758 F.2d 427 (9th Cir. 1985), the defendant was charged with
27 entering a military reservation for an unlawful purpose and willfully injuring property of the
28

1 United States. During the investigation of the crimes, the defendant admitted that he entered the
2 military base with the intention of damaging MX missiles. *Id.* at 429. He further admitted to
3 causing damage to property of the United States. *Id.* The defendant then prepared a written
4 statement setting forth the substance of his oral confession. Additionally, two days before he
5 committed the crimes, the defendant made a videotape, setting forth his political and religious
6 motivations for entering the base.⁸

7 The trial court granted the government's motion in limine to redact the defendant's written
8 confession, removing as irrelevant those portions which stated his motivations for entering the
9 base. *Id.* at 430. Additionally, the trial court found that the videotape was inadmissible on the
10 grounds that it was hearsay and irrelevant. *Id.* at 434. The Ninth Circuit affirmed both of these
11 evidentiary rulings.

12 The Ninth Circuit noted that the videotape was clearly hearsay as it was being offered for
13 the truth of the matter asserted. The Court also found that there was no hearsay exception for
14 the admissibility of the videotape. The Court noted that the self-serving portions of the written
15 statement were properly excluded by the trial court and that such exclusion did not violate Fed.
16 R. Evid. 106, the rule of completeness. *Id.* at 434.; *see also, United States v. Velasco*, 953 F.2d
17 1467, 1474-1476 (7th Cir. 1992), (trial judge did not abuse discretion in ordering that the self-
18 serving portions of a statement be redacted from *defendant's post-arrest statement*).

19 In *United States v. DeLuca*, 692 F.2d 1277 (9th Cir. 1982), the defendants were charged
20 with various counts of conspiracy and racketeering. During trial, one of the defendants moved
21 to admit a taped recorded conversation between himself and a government witness. *Id.* at 1285.
22 The tape recording contained the defendant's exculpatory statements. *Id.* The Ninth Circuit
23 held that the conversation took place after the defendant knew he was under investigation for the
24 offense and that the statements were not trustworthy and therefore, inadmissible hearsay. *Id.*;
25 *see also United States v. Woosley*, 761 F.2d 445 (8th Cir. 1985) (self-serving letter to grand

26
27 ⁸ The defendant's "motivation," as reflected by his statements on the videotape, stemmed from
28 his concern about nuclear war and world starvation. 758 F.2d at 429.

1 jury).

2 **C. Business Records.**

3 Rule 803, Fed. R. Evid., provides:

4 The following are not excluded by the hearsay rule even though the
5 declarant is available as a witness:

6 * * *

7 **(6) Records of Regularly Conducted Activity.** A memorandum, report,
8 record, or data compilation, in any form, of acts, events, conditions, opinions,
9 or diagnoses, made at or near the time by, or from information transmitted
10 by, a person with knowledge, if kept in the course of a regularly conducted
11 business activity, and if it was the regular practice of that business activity
12 to make the memorandum, report, record, or data compilation, all as shown
13 by the testimony of the custodian or other qualified witness, or by
14 certification that complies with Rule 902(11), Rule 902(12), or a statute
15 permitting certification unless the source of information or the method or
16 circumstances of preparation indicate lack of trustworthiness. The term
17 'business' as used in this paragraph includes business, institution, association,
18 profession, occupation, and calling of every kind, whether or not conducted
19 for profit.

20 Rule 902(11), Fed. R. Evid., provides:

21 **(11) Certified Domestic Records of Regularly Conducted Activity.**

22 –The original or a duplicate of a domestic record of a regularly
23 conducted activity that would be admissible under Rule 803(6) if
24 accompanied by a written declaration of its custodian or other
25 qualified person, . . ., certifying that the record–

26 (A) was made at or near the time of the occurrence of the
27 matter set forth by, or from information transmitted by, a
28 person with knowledge of those matters;

(B) was kept in the course of the regularly conducted
activity; and

(C) was made by the regularly conducted activity as a
regular practice.

29 For a document to be admitted as a business record, a custodian or other “qualified
30 witness” must establish that: (1) the writing was made or transmitted by a person with
31 knowledge at or near the time of the incident recorded; and (2) the record is kept in the course

1 of a regularly conducted business activity. *Kennedy v. Los Angeles Police Department*, 901
2 F.2d 702, 717 (9th Cir. 1990).

3 A “qualified witness” can be anyone who understands the record keeping system involved.
4 *United States v. Ray*, 930 F.2d 1368, 1370 (9th Cir. 1990). It is not necessary that this witness
5 be the one who personally generated the document or that this person verified the underlying
6 information. *Id.* Nor is it necessary that the qualified witness have been employed when the
7 records were prepared, *United States v. Evans*, 572 F.2d 455, 490 (5th Cir. 1978), or have
8 personal knowledge of the particular evidence in the record. *United States v. Reese*, 568 F.2d
9 1246, 1252 (6th Cir. 1977).

10 The requirement that a record be “made at or near the time” of the incident recorded means
11 that the record be created within some reasonable time of the incident. For example, a computer
12 printout prepared eleven months after the close of year has been held to be contemporaneous.
13 *United States v. Russo*, 480 F.2d 1228, 1241 (6th Cir. 1973). That a record was “received”
14 rather than “made” in the ordinary course of business does not preclude its admissibility under
15 Rule 803(6). *United States v. Flom*, 558 F.2d 1179, 1182-1183 (5th Cir. 1977); *United States*
16 *v. Carranco*, 551 F.2d 1197, 1200 (10th Cir. 1977); *United States v. Pfeiffer*, 539 F.2d 668, 670-
17 671 (8th Cir. 1976).

18 In offering a document as a business record, the United States is not required to prove who
19 created the document or precisely when it was made. As the Ninth Circuit has noted, “there is
20 no requirement that the government establish when and by whom the documents were prepared.”
21 *Ray*, 920 F.2d at 565; *see also United States v. Arias-Villanueva*, 998 F.2d 1491, 1503 (9th Cir.
22 1993) (to be admissible “there is no requirement that the government establish when and by
23 whom the documents were prepared”); *Miller v. Fairchild Industries, Inc.*, 885 F.2d 498, 514
24 (9th Cir. 1989) (‘[o]bjections, relating to the identity or competency of the actual preparer, may
25 [be] relevant to the evidentiary weight or credibility of the documents, but [do] not [affect] their
26 admissibility’).

1 Authentication is satisfied by “evidence sufficient to support a finding that the matter in
2 question is what its proponent claims.” *Fed. R. Evid. 901(a)*. Rule 901 allows the district court
3 to admit evidence “if sufficient proof has been introduced so that a reasonable juror could find
4 in favor of authenticity or identification.” *United States v. Tank*, 200 F.3d 627, 630 (9th Cir.
5 2000). To establish authentication for a document, the Ninth Circuit has held that the necessary
6 prima facie showing is satisfied by it being found in a defendant’s warehouse. *Burgess v.*
7 *Premier Corp.*, 727 F.2d 826, 835 (9th Cir. 1984); *see also E.W. French & Sons, Inc. v.*
8 *General Portland Inc.*, 885 F.2d 1392, 1398 (9th Cir. 1989). That a document is circulated
9 within a business as part of its regular practice and is made by a person with knowledge is
10 sufficient to establish its admissibility. *Gibbs v. State Farm Mut. Ins. Co.*, 544 F.2d 423, 428
11 (9th Cir. 1976). Moreover, the fact that a business record may itself contain hearsay within
12 hearsay does not make the record inadmissible if it was relied upon in the ordinary conduct of
13 the business. *See Ray*, 920 F.2d at 565; *Clark v. City of Los Angeles*, 650 F.2d 1033, 1037 (9th
14 Cir. 1981) (hearsay in business records is admissible if information furnished ‘in the regular
15 course of business’) (citations omitted).

16 **D. Telephone Conversations.**

17 Telephone conversations are subject to the same evidentiary standards that apply to face-to-
18 face conversations, except that the proponent seeking to admit the conversation must make a
19 prima facie showing of its authenticity, i.e., the identity of the person against whom it is offered.
20 *See United States v. Espinoza*, 317 F.2d 275, 276-77 (9th Cir. 1963). Once a prima facie case
21 of authorship is presented, the issue of authenticity, including the identity of participants, is for
22 the trier of fact. *Id.*, *citing Carbo v. United States*, 314 F.2d 718, 743 (9th Cir. 1963). A prima
23 facie showing is met if a reasonable juror could find in favor of authenticity or identification.
24 *United States v. Blackwood*, 878 F.2d 1200, 1202 (9th Cir. 1989).

25
26 The identity of a party to a telephone call may be established directly by recognition of the
27 voice or indirectly by the circumstances of the call. The prima facie threshold for admissibility
28

1 is low, *see Id.*, and can be met by a witness identifying a voice based on previous conversations
2 with the speaker. *United States v. Turner*, 528 F.2d 143, 163 (9th Cir. 1975). Any hesitancy
3 or uncertainty on the part of a witness in identifying a voice affects only the weight and not the
4 admissibility of the testimony. *United States v. Rizzo*, 492 F.2d 443 (2d Cir. 1974); *United*
5 *States v. Turner*, 485 F.2d 976 (D.C. Cir. 1973).

6 The identity of a telephone caller may also be shown by a person's self-identification
7 coupled with additional evidence such as the context and timing of the call, the contents of the
8 conversation, and the speaker's knowledge of facts known by a particular person. *United States*
9 *v. Orozco-Santillan*, 903 F.2d 1262, 1266 (9th Cir. 1990).

10 Illustrative is *United States v. Basey*, 613 F.2d 198 (9th Cir. 1979), where a defendant
11 challenged the admission of recorded telephone conversations with an individual identifying
12 himself as "Snake." The Ninth Circuit held that these calls were properly admitted where
13 witnesses testified that the defendant was known by the name "Snake," one witness identified
14 the voice on the calls as the defendant's, and telephone records showed increased phone activity
15 by the defendant during the relevant time period.

16 Identity may also be proven circumstantially. For example, *Noreiga v. United States*, 437
17 F.2d 435, 436 (9th Cir. 1971), admitted a call because it was made in response to a prior
18 communication. A narcotics agent was given a business card by a co-defendant and instructed
19 to call the listed telephone number. The agent made several calls to the number and was told that
20 the defendant would call him. A call was subsequently made and arrangements were made for
21 the narcotics sale. These circumstances supported the admission of the call.

22
23 **E. Absence of Records.**

24 Fed. R. Evid. 803(7) treats evidence of the absence of entries in records of a regularly
25 conducted activity as an exception to the hearsay rule. *United States v. Rich*, 580 F.2d 929,
26 937-38 (9th Cir. 1978). Similarly, Rule 803(10) excludes from the hearsay rule evidence of the
27 absence of a public record or an entry in a public record. These exceptions to the hearsay rule,
28

1 which provide for the admissibility of negative search records, were designed to resolve any
2 doubts about such evidence in favor of admissibility. *United States v. Lee*, 589 F.2d 980, 987
3 (9th Cir. 1979).

4 These rules have been applied to police records, credit records, and city directories. *Rich*,
5 580 F.2d at 937-939. When testimony is offered that certain records do not contain entries of
6 designated information, the proponent is not required to produce the records or directly show
7 they did not contain the entry. *United States v. Madera*, 574 F.2d 1320, 1323 n.3 (5th Cir.
8 1978); *see also Advisory Committee Notes, Fed. R. Evid. 1002* (rule requiring production of the
9 original of a document to prove its contents does not "apply to testimony that books or records
10 have been examined and found not to contain any reference to a designated matter").

11 **F. Moving Self-Authenticating Public Documents into Evidence Without**
12 **Witness**

13 Fed. R. Evid. 902(11) dispenses with the need for live testimony by a custodian of record
14 as to the authenticity of a business record. This section states that extrinsic evidence of
15 authenticity is not required with respect to the following:

16 **(11) Certified Domestic Records of Regularly Conducted**
17 **Activity:** The original or a duplicate of a domestic record of
18 regularly conducted activity that would be admissible under Rule
19 803(6) if accompanied by a written declaration of its custodian or
20 otherwise qualified person, in a manner complying with any Act of
Congress or rule prescribed by the Supreme Court pursuant to
statutory authority, certifying that the record-

21 (A) was made at or near the time of the occurrence of the
22 matters set forth by, or from information transmitted by a
person with knowledge of those matters;

23 (B) was kept in the course of the regularly conducted
24 activity; and,

25 (C) was made by the regularly conducted activity as a
26 regular practice.

1 In this case the government intends to introduce various documents through this method.
2 Authentication in this manner is appropriate and does not violate a criminal defendant's rights
3 under the Confrontation Clause. *United States v. Weiland*, 420 F.3d 1062 (9th Cir. 2005);
4 *United States v. Klinzing*, 315 F.3d 803, 809 (7th Cir. 2003).

5 Fed. R. Evid. 1005, provides in pertinent part, as follows:

6 The contents of an official record, or of a document authorized to be
7 recorded or filed and actually recorded or filed, including data
8 compilations in any form, if otherwise admissible, may be provided
9 by copy, certified as correct in accordance with Rule 902 or testified
10 to be correct by a witness who has compared it with the original.

11 Under Rule 902(4), a copy of an official record, or of a document authorized by law to be
12 recorded or filed, and actually recorded or filed in a public office, requires no extrinsic evidence
13 of authenticity if there is compliance with Rules 902(1), (2), or (3). If the document contains a
14 signature and displays evidence of a seal (raised, embossed, etc.), the document can be
15 introduced, subject to relevance, as self-authenticating.

16 Rule 27, Fed.R.Crim.P., provided:

17 A party may prove an official record, an entry in such a record, or the lack
18 of a record or entry in the same manner as in a civil action.

19 The Advisory Committee Notes incorporate by reference Rule 44 of the Federal Rules of
20 Civil Procedure. Rule 44 states, in turn:

21 **(a) Authentication.**

- 22 **1. Domestic.** An official record kept within the United States, or
23 any state, district or commonwealth, or within a territory
24 subject to the administrative or judicial jurisdiction of the
25 United States, or an entity therein, when admissible for any
26 purpose, may be evidenced by an official publication thereof,
27 or by a copy attested by the officer's deputy, and accompanied
28 by a certificate that such officer has the custody. The
certificate may be made by a judge or court of record of the
district or political subdivision in the record is kept,
authenticated by the seal of the court, or may be made by any
public officer having a seal of office and having official duties
in the district or political subdivision in which the record is
kept, authenticated by the seal of the officer's office.

1 *v. Collins*, 559 F.2d 561, 565 (9th Cir.), *cert. denied*, 434 U.S. 907, 98 S. Ct. 309 (1977)
2 (FBI photographic comparison expert testified that shoes and briefcase found in search were
3 “most probably” the same as those depicted in bank surveillance photographs. testimony was
4 proper under rule 702); *United States v. Spencer*, 439 F.2d 1047, 1049 (2nd Cir. 1971);
5 J. Weinstein and M. Berger, *Weinstein’s Federal Evidence*, § 702[02] (2004).

6 Rule 703, Fed. R. Evid., provides:

7
8 The facts or data in the particular case upon which an expert bases an
9 opinion or inference may be those perceived by or made known to him at or
10 before the hearing. If of a type reasonably relied upon by experts in the
particular field in forming opinions of interferences upon the subject, the
facts or data need not be admissible in evidence.

11 An expert may base his opinion upon hearsay. “Expert’s testimony based on hearsay is now the
12 rule, if certain conditions are met, rather than the exception.” *United States v. Robbins*, 579
13 F.2d 1151, 1154 (9th Cir. 1978); *United States v. Sims*, 514 F.2d 147, 149 (9th Cir.), *cert.*
14 *denied*, 423 U.S. 845 (1975); *Weinstein’s Federal Evidence*, § 703[03] (2004).

15 Rule 704, Fed. R. Evid., provides:

16 Testimony in the form of an opinion or inference otherwise admissible is
17 not objectionable because it embraces an ultimate issue to be decided by
18 the trier of fact.

19 *United States v. Davis*, 564 F.2d 840, 845 (9th Cir. 1977), *cert. denied*. 434 U.S. 1015, 98 S.
20 Ct. 733 (1978), involved the prosecution of a doctor who distributed drugs outside the usual
21 course of professional practice and not for legitimate medical purposes. The United States’
22 expert witness testified the defendant was not prescribing drugs in the usual course of a
23 professional practice and not for a legitimate medical purpose. This testimony on the “ultimate
24 issue” was held proper under Rule 704. *United States v. Hearst*, 563 F.2d 1331, 1351 (9th Cir.
25 1977).

26 A qualified expert may examine voluminous or intricate books and records and, for the
27
28

1 convenience of the court and jury, give a summary of their contents. The use of a qualified
2 investigative agent to summarize extensive bank records, accounting machine tapes, debit and
3 credit slips and loan papers is proper. *United States v. Cooper*, 464 F.2d 648, 656
4 (10th Cir. 1972), *cert. denied*, 409 U.S. 1107 (1973), *rehearing denied*, 410 U.S. 959 (1973).

5 Rule 705, Fed. R. Evid., provides:

6 The expert may testify in terms of opinion or inference and give his reasons
7 therefore without prior disclosure of the underlying facts or data, unless the
8 court requires otherwise. The expert may in any event be required to
disclose the underlying facts or data on cross-examination.

9 **I. Summary and Demonstrative Evidence.**

10 Charts may be used in opening statements where they do no more than assist the jury in
11 understanding the nature of the proof they are about to hear. *See United States v. De Peri*, 778
12 F.2d 963, 978-79 (3rd Cir. 1985); *United States v. Churchill*, 483 F.2d 268, 274 (1st Cir. 1973);
13 *United States v. Rubino*, 431 F.2d 284, 289-90 (6th Cir. 1970). Where a summary chart is not
14 itself admitted in evidence, the Court should give a limiting instruction advising the jury that
15 the chart is not evidence but is only an aid to the jurors' understanding the evidence. *United*
16 *States v. Scales*, 594 F.2d 558 (6th Cir. 1979).

17 Rule 1006 provides that evidence may be admitted "in the form of a chart, summary, or
18 calculation" where "[t]he contents of voluminous writings, recordings, or photographs" cannot
19 conveniently be examined in court. Charts may be admitted in evidence to illustrate testimony,
20 to coordinate underlying facts that have been placed in evidence, and to summarize such facts.
21 *United States v. Saniti*, 604 F.2d 603, 605 (9th Cir. 1979). Trial courts are given wide
22 discretion in the introduction of summary evidence. *United States v. Williams*, 952 F.2d 1504,
23 1519 (6th Cir. 1991).

24 Under Rule 1006, the underlying documents or recordings need not be "in evidence." *See*
25 *United States v. Smyth*, 556 F.2d 1179, 1184 (5th Cir. 1977). The rule only requires that the
26 summaries be based on admissible documents which have previously been made available to
27 the opposing side at a reasonable time and place. *United States v. Johnson*, 594 F.2d 1253,
28 1255 (9th Cir. 1979). It is also not necessary that the witness presenting the summary be an
expert witness or have specialized knowledge if the chart does not contain complicated

1 calculations requiring expert explanation. *United States v. Jennings*, 724 F.2d 436, 443 (5th
2 Cir. 1984). Under Rule 1006, the summary itself is the evidence which the trier of fact may
3 consider. *United States v. Strissell*, 920 F.2d 1162 (4th Cir. 1990). The jury may take summary
4 evidence, like other evidence, with them into the jury room. *United States v. Orłowski*, 808
5 F.2d 1283, 1289 (8th Cir. 1986).

6 Summaries, including the captions or headings of charts, may reflect conclusions or
7 assumptions that are supported by the evidence. *Jennings*, 724 F.2d at 442; *United States v.*
8 *Diez*, 515 F.2d 892, 905 (5th Cir. 1975). There is no requirement that the government's
9 summary charts reflect the defendant's version of the facts or theory of the case. *United States*
10 *v. Ambrosiani*, 610 F.2d 65 (1st Cir. 1979); *Myers v. United States*, 356 F.2d 469, 470 (5th Cir.
11 1966). Examples of allowed captions and headings include: "Total Net Unreported Income,"
12 *United States v. Lacob*, 416 F.2d 756, 762 (7th Cir. 1969); "Amounts Not Reported on Taxable
13 Gains," *Diez*, 515 F.2d at 905; and "Falsified Data," *United States v. Smyth*, 556 F.2d 1179,
14 1182 (5th Cir. 1977).

15 Respectfully submitted this 21st day of May 2012

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